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BOWLS AUSTRALIA'S  
**ANNUAL  
REPORT**

2020/2021

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**BOWLS**  
AUSTRALIA

[www.bowls.com.au](http://www.bowls.com.au)

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# President's and CEO's Report

## Joint 2020/21 message from Bowls Australia's President Bob Boorman and Chief Executive Officer Neil Dalrymple.

**On behalf of Bowls Australia's (BA) Board Directors and staff, we are pleased to present this joint report on the organisation's activities over the past year.**

For all involved with Bowls in Australia, the continued COVID-19 uncertainty around access to Clubs, competitions, events and in turn, our revenue has tested our resolve, our ingenuity, our quality of administration and our determination to work together to survive. The impact of COVID-19 has been different around Australia, but we all have learnt new ways to communicate effectively which have at times led us to be more disciplined and to find better ways to keep our organisations moving forward. The challenges of this period look likely to continue for some time ahead.

Despite all of that, we have very much enjoyed working with the BA and State and Territory Association's (STA) Boards, staff and committee members on a wide range of initiatives and challenges during this past year.

### OUR BUSINESS MODEL

The 2020-2022 strategic plan continued to guide the operations of BA and much progress was achieved across the projects listed within this important publication.

During the year, BA produced a report on the Governance of Bowls in Australia, which was the outcome of the efforts of a large group of people from STAs, supported by BA staff and external consultants. It was resolved that a committee will be empowered to keep a focus on Governance of the sport to find ways that will lead to more efficiencies, better decision-making, and faster communication across fewer levels. It is envisaged that that this will lead to closer, more effective relationships and will set the sport up for its best future.

The unification of the NSW's Women's and Men's organisations into one new body has been an historic outcome achieved during this period. BA express sincere congratulations to all who worked tirelessly, professionally and cooperatively to reach this outcome, and importantly, to all NSW Clubs who saw the advantages and supported the unification.

Other projects of significance included the finalisation of the Women in Bowls strategy, initial strategic planning and early identification stages of establishing a National Bowls Centre, the launch of an Environmental and Sustainability Strategy and the implementation of a national marketing campaign – Local Legends Wanted.

### MORE PLAY

A continued focus was placed on the delivery of participation programs across the community; Rookie Rollers for school children, Jack Attack for social bowlers and Roll Back The Clock for people over the age of 60.

The Regional Bowls Manager (RBM) program continued to evolve and grow, increasing the value it provides to the sport as a whole. The RBMs have a focus on membership, establishing relationships, targeted programs and volunteer workforce and in addition, provides advice on broader participation initiatives and programs, facilities management, funding opportunities and Club sustainability.

The need for increased participation of women on the green, in our Clubs' administration and





at every level of governance, has seen the development of the Women in Bowls strategy and has resulted in an excellent report and a pathway forward for real action in this area. This has the full support of the BA Board.

There are many challenges and opportunities ahead for participation in our sport. Too many to note here but the development of a strong, national competition for High Schools players is certainly one. We have High School competitions in some STAs but there is no uniformity. These players are our future!

### WINNING TEAMS

There were significant changes to the High Performance program and staffing structure during the year. After 10 years as the National Coach, Steve Glasson OAM elected to take a position in the corporate sector, with BA's valued partner BCiB. Glasson made a lasting contribution across all facets of the sport over many years and was unquestionably the sport's most successful Australian Coach following stunning results at World Bowls Championships and Commonwealth Games campaigns during his tenure.

The Board was pleased to appoint long-time Assistant National Coach, Gary Willis to the top post, alongside Karen Murphy AM as his Assistant, and more recently Rebecca Van Asch as the organisation's High Performance Manager. This new team will have significant focus on National and Pathway programs in the lead up to the Birmingham Commonwealth Games in July 2022.

As briefly touched on earlier, the process to establish a National Bowls Centre for Bowls in Australia was a considerable priority during this period and while it will undoubtedly be a lengthy initiative that spans across many years, significant inroads were made to reach the desired outcome. After shortlisting interested submissions, seven proposals will be assessed in the immediate future, in order to identify the preferred final location. This Centre will become a new home for BA staff, particularly High Performance and Events divisions.

### FAN EXPERIENCE

It was incredibly fortunate to be able to deliver the 2020 Champion of Champions and part of the Australian Championships, two BPL events as well as the 2021 Australian Open between the various openings and closures of state and territory borders. The Australian Open continues to be an extraordinary open participation event on the Gold Coast and BA express its appreciation to the host clubs, volunteers and principal partners Tourism

Events Queensland and Major Events Gold Coast.

Congratulations to all who participated in the staging of these events, whether as an organiser, sponsor, host, official, participant or spectator. These events and indeed bowls across the world, all benefit greatly from the professional presentation of television and streaming productions delivered by our partner Sports Entertainment Network and internally by BA staff.

### INNOVATION AND CHANGE

The BowlsLink system has continued to expand and improve with considerable time and energy invested in ensuring all Australian bowlers, with the exception of Bowls Queensland, have access to this integral system, a goal which we hope to see achieved in the near future.

Resources were invested in new developments that will be launched in the coming year, including a scoring app for mobile devices, integration of scoring within streaming services, the development of a bowls app for streaming and news and the integration with an online learning platform.

This system will continue to evolve to meet the needs of the sport.

### BOWLS AUSTRALIA'S BOARD

During this period, Darryl Clout finished his tenure as BA's President and a Board Director and joined World Bowls as a Director. Subsequently, Bob Boorman was elected by BA's Board as President.

Louise Witton was re-elected to the Board and Paul Zerella joined the Board replacing Ray Dienelt. Matt Burgess also joined the Board, filling a casual vacancy that arose from Darryl's retirement. The three valuable Appointed Directors; Lydia Dowse, Kate Hutchison and Tracey Wright were re-appointed by the Board soon after the 2020 Annual General Meeting.

### VALE

During the course of the 2020/21 Annual Report period, Bowls Australia was saddened by the passing of former Australian Team manager and Bowls South Australia National Training Centre Coach Faye Luke. Faye was a wonderful contributor to the sport in South Australia and to the national High Performance program and will be sadly missed.

### ACKNOWLEDGEMENT AND THANK YOU

BA acknowledge the loyal support and generous contribution from the Federal Government through Sport Australia and the Australian Institute of Sport, who have once again provided invaluable advice



and support to the organisation over this period. Sincere appreciation is also expressed to Commonwealth Games Australia for their continued support of our High Performance program.

A special acknowledgement to BA's broadcast partners, Seven Network, Fox Sports Australia, Sports Entertainment Network (SEN) and Sky Sport NZ for their support and efforts in bringing bowls into the lounge rooms of fans across the country and abroad.

BA's Board and staff extends thanks and appreciation to the valued sponsors and corporate partners who are outlined in the Commercial section of this Annual Report and look forward to continuing to develop these relationships collaboratively into the future.

A special thank you is made to BA's Board Directors, staff, national committees and volunteers for their continual commitment and dedication to the growth and development of the sport and brand of Bowls in Australia. We also acknowledge World Bowls' Board and staff, as well as those of our valued State and Territory Associations, for their efforts and collaboration over this period.

Personally, we are encouraged by the improving level of communication and trust between STAs and BA. There is still room for improvement and whilst we may have different priorities and responsibilities, we can collectively share resources, ideas, successes and failures. We can give honest feedback maturely and with the intention to build, not tear down. It must be a priority to look for ways to make the sport more relevant and exciting for the next generations.

We have really enjoyed the privilege of being the President and CEO over this past year and we thank all of you who have contributed in so many ways.

*Thanks to our commercial partners for the invaluable support during 2020/21*

#### OUR COMMERCIAL PARTNERS



# Message from Sport Australia



## A message from the Chair of the Australian Sports Commission – Josephine Sukkar AM

Like so many Australians, sport has been a cornerstone of my life and has shaped me in ways I could never have imagined. I am passionate in my belief in sport's unrivalled ability to unite, inspire, and build healthier, stronger communities and I am committed to ensuring that every Australian who wants to be part of a sports community, in any role, enjoys the extraordinary benefits and grows as a result of their engagement with the sport of their choice.

The Australian Sports Commission (ASC), comprising Sport Australia and the Australian Institute of Sport (AIS), is proud to support Australian sport at all levels, on behalf of the Australian Government. We nurture and develop sport at the community level with the help of our partners across the industry. This support extends to our Australian athletes competing at the pinnacle of world competition.



The unprecedented challenge of the global COVID-19 pandemic since 2020 has required incredible resilience as a society and within our sport sector. We know, however, sport is playing a crucial role in the nation's rebuilding efforts, which presents us with great opportunities.

The Tokyo Olympics and Paralympics were shining examples of the hope and inspiration sport can provide to our elite athletes, but also the communities they represent. Postponed a year, it was wonderful to see our Australian athletes respond to this adversity with the equal-best gold medal haul in our Olympic history and a total of 46 medals across a myriad of sports. Our Paralympians also overcame the toughest of preparations to excel and inspire Australians, bringing home 80 medals including 21 gold across 10 sports. More so, it was inspiring to see how our Olympians and Paralympians represented us so proudly with humility and respect, reinforcing their status as important role models.

This is important, because we need Australian sport to carry forward a legacy from one generation to the next. This is about building sustainable improvement and success across everything we do.

We want to inspire a thriving participation base, recognise the invaluable contribution of our volunteers, build sport capability and give our elite athletes the very best chance to succeed to competition and life beyond.

We are immensely proud of our many programs and initiatives that support a connection and involvement with sport at all levels. Our national Sporting Schools program provides an important first step to get children active and engaged through sport, while the AIS's focus on wellbeing can ensure our athletes feel supported during their time in high performance sport so it is as positive and rewarding as it can be.

There is so much to look forward to with a golden runway of major sporting events on home soil over the next decade, leading to the Brisbane 2032 Olympic and Paralympic Games. Some of the world's biggest sporting events will converge on our shores, with World Cups or World Championships locked in for basketball, cricket, football, and netball, to name a few, presenting more wonderful opportunities for Australian sport to thrive.

South East Queensland's winning bid for the 2032 Olympic and Paralympic Games provides an incredible opportunity to unite the nation through sport and provide all Australian children the chance to dream of representing their nation on the world's biggest stage, right here at home.

2032 has become a giant target to aim towards, aligning our sports, our infrastructure, and our communities to leave a positive legacy for a post-COVID Australia.

This is a pivotal time for our sector and the future green and gold runway provides an opportunity to consider the role that each of us can play in building a stronger, leaner and healthier sports industry.

On behalf of the ASC, thank you to everyone who contributes to Australian sport with the aim of making it better for all.

I could not be more excited for sport in Australia and the opportunities that will come our way.

JOSEPHINE SUKKAR AM

# Supporting Bowls Australia



## Winning partnership Proudly supporting Bowls Australia

The Australian Sports Commission (ASC) invests in sport at all levels in Australia. We work with Bowls Australia to ensure Australian bowls players excel in the international sporting arena whilst increasing participation in bowls.

Bowls Australia is one of many national sporting organisations partnering with us to achieve Australia's Winning Edge.





# Message from Commonwealth Games Australia



## A message from Chief Executive Officer – Craig Phillips AM

### Commonwealth Games Australia proudly investing in our bowlers

Whilst not a Commonwealth Games year, 2020-21 was a busy one for Commonwealth Games Australia as we built on the legacies of the Gold Coast 2018 Commonwealth Games.

We recognise the challenges of the COVID-19 pandemic, and for community sport in many parts of Australia the preceding bushfires which devastated many communities, including bowls clubs in those areas.

These times, highlighted for many of our member sports by the postponement of major regional, national and international championships and events along with the Tokyo Olympic and Paralympic Games, required us all to review and re-write, and then review and re-write again, our plans and activities.

Despite having the benefit of time, with the next edition of the Commonwealth Games not occurring until July 2022, the pandemic impacted the Commonwealth Sport Movement. The 2021 Commonwealth Youth Games were postponed and the calendar of events for 2021/22 dramatically altered. These impacts continue and whilst a compressed international schedule will deliver an unprecedented opportunity for Australians to cheer for the Green & Gold in international competition, it will also provide challenges in what our Birmingham Chef de Mission Petria Thomas has described as a 'bumper year of sport' in 2022.

The pandemic impacted the organisers of the Birmingham Games, with the most notable change being the decision not to proceed with the build of new accommodation planned for the Games Village. Instead, three smaller villages will be used in existing accommodation throughout Birmingham, in addition to cycling and bowls accommodation closer to their respective venues. This will result in a different Games experience, but one our Team Executive of Petria, Anna Meares, Sharelle McMahon, Katrina Webb and Tim Mahon will creatively overcome.

Despite all this, Commonwealth Games Australia continues to focus on our 'refreshed' Strategic Plan – First Among Equals – as we embrace the future. With a strong focus on our dual vision of 'Pursuing Sporting Excellence' and 'Connecting with Communities', the Plan incorporates five strategic priorities: Delivering Team Success; Connecting with Communities; Presenting a Powerful Brand; Leading the Way; and Hosting Great Games.

To help achieve our goal of 'Delivering Team Success' Commonwealth Games Australia has been a significant financial contributor and partner for Bowls Australia, delivering \$829,000 to the sport and our bowlers in the lead up to the Gold Coast Games.

Our financial support continues with Commonwealth Games Australia committing \$273,000 in 2019 and 2020 to support programs which will help develop prepare our team for Birmingham.

That is a significant contribution to Australian sport, for which we are proud, and we remain committed to working with our sports to improve our programs going forward.

We look forward to continuing our work together to deliver team success together in Birmingham and we thank Bowls Australia and our bowlers for their continued efforts and support.

CRAIG PHILLIPS AM



## Supporting Bowls Australia



# PROUDLY SUPPORTING BOWLS AUSTRALIA

**Commonwealth Games Australia** is proud to support **Bowls Australia** on the road to the **Birmingham 2022 Commonwealth Games**.

As a direct legacy of the Gold Coast 2018 Commonwealth Games, Commonwealth Games Australia is investing \$13 million in our sports and athletes across the 19 sports that will form the Australian team in Birmingham.

The funding is all designed to help our sport partners go from **Green2Gold2Great** and assist emerging athletes to **Breakthrough2022** at the next Games to keep Australia as the No. 1 nation in the Commonwealth.



# Board Directors



## **DARRYL CLOUT - PRESIDENT (UNTIL SEPTEMBER 2020)**

- Current World Bowls Board Director
  - Current Commonwealth Games Australia Director
  - Former Vice President – International Softball Federation
  - Former General Manager Department of Sport & Recreation NSW
  - Former executive board member NSW Softball Association
  - Former President Softball Australia
  - Former Board member of NSW Institute of Sport
- 



## **BOB BOORMAN - PRESIDENT (FROM SEPTEMBER 2020)**

- Former Independent Director - Bowls SA
  - Former President - Adelaide Bowling Club
  - Former Director - The Smith Family, Renewal SA, SA Housing Trust, atomix Design
  - Extensive experience in Management and Executive roles in business
- 



## **JESS DE GREENLAW**

- Practicing Barrister for 19 years
  - Former Appointed Director of Women's Bowls NSW
- 



## **KATE HUTCHISON**

- Head of Media and Communications - Swimming Australia
  - Former Communications Manager (Men's Cricket and Team Performance) - Cricket Australia
  - Former Public Relations Executive - New Zealand Rugby Union
- 



## **LOUISE WITTON**

- Former Director - The Neutral Bay Club, NSW (16 consecutive years)
  - Former Chair of the Board - The Neutral Bay Club (six consecutive years)
  - Former Office Manager - Zenith Media, Australia's largest media consultancy
  - Represented NSW: 2004-2012
  - Represented Queensland: 2013-present
  - 2019 Australian Senior Jackaroos representative
- 



## **LYDIA DOWSE**

- General Manager, Integrity and Safe Sport, Swimming Australia Ltd
  - Former Executive Manager, Governance, West Australian Football Commission (AFL)
  - Former Contract Management Director, Events Division (Tourism WA)
  - Former Head of Football at Football Federation Victoria (soccer)
  - Former COE, Leading Teams Australia Pty Ltd
  - Former Event Development Manager, Victorian Major Events Company
  - Former Event Development Manager, Events Corp WA
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#### **RAY DIENELT (UNTIL NOVEMBER 2020)**

- Managing Director - Hareeba Enterprises Pty Ltd
  - General Manager - Shaez of Alice, Alice Springs
  - Former President - Memorial Bowls Club, Alice Springs
  - Former State Representative - NT
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#### **TRACEY WRIGHT**

- Current CEO of APAC - Club Assist - Asia Pacific
  - Former Head of Energy Services at Energy Australia
  - Widespread experience working for US multi-national companies
  - Former Regional Managing Director, Australasia for Hallmark Cards
  - Owner - Tracey Wright Consulting Pty Ltd
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#### **WAYNE MOFFATT**

- Current CEO of Club Helensvale
  - Former CEO of Club Pine Rivers
  - Former World Bowls Board Director
  - Clubs Queensland QLD Sports & Recreation Advisor
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#### **PAUL ZERELLA (FROM NOVEMBER 2020)**

- Former Board Director - Bowls SA
  - Board Director - Adelaide Bowling Club
  - Managing Director - Project Wine
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#### **MATT BURGESS (FROM DECEMBER 2020)**

- Captain - Evolve Sports Group
  - Former Head of Sports Integrity - World Surf League
  - Former Chief Executive Officer - APAC Rugby
  - Practicing NSW Solicitor
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# Committees and staff

## State Consultative Body

**Darryl Clout**

Bowls Australia President (Chair) (until September 2020)

**Bob Boorman**

Bowls Australia Board President (Chair) (from September 2020)

**Ray Dienelt**

Bowls Australia Board Director (until November 2020)

**Louise Witton**

Bowls Australia Board Director

**Jess de Greenlaw**

Bowls Australia Board Director

**Tracey Wright**

Bowls Australia Board Director (from November, 2020)

**Lydia Dowse**

Bowls Australia Board Director (from November, 2020)

**Kate Hutchison**

Bowls Australia Board Director (from November, 2020)

**Wayne Moffatt**

Bowls Australia Board Director (from November, 2020)

**Paul Zerella**

Bowls Australia Board Director (from November, 2020)

**Matt Burgess**

Bowls Australia Board Director (from December, 2020)

**Neil Dalrymple**

Bowls Australia Chief Executive Officer

**Barbara Gilbert**

Bowls Victoria President (until October, 2020)

**Peter Inglis**

Bowls Victoria President (from October, 2020)

**Tony Sherwill**

Bowls Victoria Chief Executive Officer

**Vincent Beard**

RNSWBA President (until December 2020)

**Matthew Goodwin**

RNSWBA President (from December 2020 until May 2021)

**Matthew Goodwin**

BNSW Ltd President (from May 2021)

**Greg Helm**

RNSWBA Chief Executive Officer (until May 2021)

**Greg Helm**

BNSW Ltd Co-Chief Executive Officer (from May 2021)

**Pam Andrich**

Women's Bowls NSW President (until May 2021)

**Pam Andrich**

BNSW Ltd Deputy President (from May 2021)

**Anne Johns**

Women's Bowls NSW Chief Executive Officer (until May 2021)

**Anne Johns**

BNSW Ltd Co-Chief Executive Officer (from May 2021)

**Peter Williamson**

Bowls Queensland President

**Brett Wilkie**

Bowls Queensland Chief Executive Officer

**Kerry Andersen**

Bowls WA President (until August 2020)

**Larry Bandy**

Bowls WA President (from August 2020)

**Ken Pride**

Bowls WA Chief Executive Officer

**Wayne Prosser**

Bowls SA President (until September 2020)

**Andrew (Tim) Dodds**

Bowls SA President (from September 2020)

**Mark Easton**

Bowls SA Chief Executive Officer (until June 2020)

**Louise McDermott**

Acting Bowls SA Chief Executive Officer (from June 2020)

**Wally Kuhn**

Bowls ACT President (until September 2020)

**David Pruss**

Bowls ACT President (from September 2020)

**Kate Lyttle**

Bowls ACT Executive Officer (until August 2020)

**Ciaran O'Rourke**

Bowls ACT Executive Officer (from August 2020)

**Graham Hay**

Bowls Tasmania President

**Rebecca Van Asch**

Bowls Tasmania Executive Officer

**Anthony (Buster) Quinlan**

Bowls NT President

**Jill Tiller**

Bowls NT Executive Officer (until December 2020)

**Paul Jackson**

Bowls NT Executive Officer (from January 2021)

## Board Committees

### FINANCE AND AUDIT COMMITTEE (EST. JUNE 2021)

**Paul Zerella**

Bowls Australia Board Director (Chair)

**Bob Boorman**

Bowls Australia President

**Neil Dalrymple**

Bowls Australia Chief Executive Officer

**Glenn Hudson**

Bowls Australia Finance Manager

**Chris Brophy**  
Independent Member

## **RISK, INTEGRITY AND POLICY COMMITTEE**

**Louise Witton**  
Bowls Australia Board Director (Chair)

**Jess de Greenlaw**  
Bowls Australia Board Director

**Lydia Dowse**  
Bowls Australia Board Director

## **CEO PERFORMANCE & REMUNERATION COMMITTEE**

**Darryl Clout**  
Bowls Australia President (Chair) (until September 2020)

**Bob Boorman**  
Bowls Australia President (Chair) (from September 2020)

**Ray Dienelt**  
Bowls Australia Board Director (until November 2020)

**Wayne Moffatt**  
Bowls Australia Board Director (from November 2020)

**Kate Hutchison**  
Bowls Australia Board Director (from November 2020)

## **WORLD BOWLS CHAMPIONSHIPS 2023**

**Neil Dalrymple**  
Bowls Australia Chief Executive Officer (Chair)

**Nigel Smith**  
Bowls Australia Past President

**Brian Marshall**  
Gold Coast Tweed District Bowls Association President & BQ Director

**Brian Baldwin & Chris Le Leivre**  
Musgrave Hill Bowls Club representatives

**Colleen Gilbert & Ryan Bester**  
Broadbeach Bowls Club representatives

**Laurel Rigioni & Chelsea Cavanah**  
Tourism and Events Queensland representatives

**Wayne Moffatt**  
Club Helensvale CEO & BA Board Director

**Steve Brook**  
City of Gold Coast Council representative

**Brett Wilkie**  
Bowls Queensland Chief Executive Officer

**Andrew Howie**  
Bowls Australia Events and Competition Manager

**Avril Harris**  
Major Events Gold Coast GM Corporate Services

**Darryl Clout**  
World Bowls President

## **NOMINATIONS COMMITTEE**

**Darryl Clout**  
Bowls Australia President (Chair) (until September 2020)

**Bob Boorman**  
Bowls Australia President (Chair) (from September 2020)

**Tracey Wright**  
Bowls Australia Board Director (from November 2020)

**Michael Catlow**  
Independent Member

**Neil Dalrymple**  
Bowls Australia Chief Executive Officer (Ex-Officio)

## **Board Appointed Committees**

### **NATIONAL OFFICIATING ADVISORY GROUP**

**John Roberts (Chair)**

**Bob Carlson**

**Sue Hogg**

**Pam Hockings**

**Ian Irvine**

**Tony Sherwill**  
Bowls Victoria Chief Executive Officer

**Sandy Wallace**

**Andrew Lynn**  
(Ex-Officio and Convenor)

**Chris Wallace**  
BA GM - Participation and Programs (Ex-Officio)

### **NATIONAL COACHING ADVISORY GROUP**

**Michael Wilks**  
(Chair from April 2021)

**Gail Page-Davies**

**Neil Gray**

**Sharyn Renshaw**

**Clay Parker**

**Therese Hastings**  
Bowls Australia Assistant Coach – NTC

**Peter Brown**  
Bowls Australia High Performance and Pathways Manager (until March 2021)

**Gary Willis**  
Bowls Australia National Assistant Coach/Pathways Manager (until April 2021)

**Chris Wallace**  
BA GM - Participation and Programs (Ex-Officio)

**Michael Beaumont**  
Bowls Australia Coach Development Specialist (Ex-Officio and Convenor)

### **NATIONAL SELECTION PANEL**

**Peter Brown**  
Bowls Australia High Performance and Pathways Manager (Chair - non-voting) (until March 2021)



## Committees and staff continued

### Neil Dalrymple

Bowls Australia Chief Executive Officer (Chair - non-voting) (from March 2021)

### Steve Glasson OAM

Bowls Australia National Coach (until March 2021)

### Gary Willis

Bowls Australia National Assistant Coach (until March 2021)

### Gary Willis

Bowls Australia National Coach (from March 2021)

### Karen Murphy

Bowls Australia National Assistant Coach (from April 2021)

### Dave Stockham

### Therese Hastings

Bowls Australia Assistant Coach - NTC

## BPL MANAGEMENT COMMITTEE

### Neil Dalrymple

Bowls Australia Chief Executive Officer (Chair)

### Andrew Howie

Bowls Australia Events and Competition Manager

### Aidan Davis

Bowls Australia Communications and Marketing Manager

### Andrew Gommers

Bowls Australia Business Development Manager

### Paul Zerella

Bowls Australia Director (from November 2020)

## HALL OF FAME COMMITTEE

### Louise Witton

Bowls Australia Board Director (Chair)

### Nigel Smith

Past President, Bowls Australia

### Lynsey Clarke

Hall of Fame Member

### Kelvin Kerkow OAM

Hall of Fame Member

### Dave Stockham

National Selector

## Strategic Plan Working Parties

## NATIONAL MERCHANDISING PROGRAM ADVISORY GROUP

### Neil Dalrymple

Bowls Australia Chief Executive Officer (Chair)

### Ray Dienelt

Bowls Australia Board Director (until November 2020)

### Paul Zerella

Bowls Australia Board Director (from November 2020)

### Nick Atkins

Hunter Bowls (until December 2020)

### Glenn Clements

Bowls Australia

### Gino Arcella

Aceit Sportswear

### Rob Wilson

Dandenong Bowls Club

### John Fahey

Independent member

### Andrew Gommers

Bowls Australia Business Development Manager (Ex Officio)

## BOWLSLINK STEERING COMMITTEE

### Tracey Wright

Bowls Australia Board Director (Chair)

### Kelvin Rogers

Bowls Australia BowlsLink Manager

### Robert Savage

Savage Bull Chief Executive Officer

### Greg Helm

BNSW Co-Chief Executive Officer

### Chris Wallace

Bowls Australia GM - Participation and Programs

### Neil Dalrymple

Bowls Australia Chief Executive Officer

## WOMEN IN BOWLS WORKING PARTY

### Jess de Greenlaw

Bowls Australia Board Director (Chair)

### Louise Witton

Bowls Australia Board Director (until April 2021)

### Courtney Gabb

### Rebecca Van Asch

Bowls Tasmania Executive Officer

### Pania Rawlins

Bowls SA Relationship Program Officer (until October 2020)

### Louise McDermott

Bowls SA Business Services Manager (from October 2020)

### Vicki Feast

### Lesley Bates

Bowls Australia Regional Bowls Manager North QLD

### Jenni McLaughlin

### Danielle Cirillo

Bowls Australia Development and Programs Manager (Maternity Leave from Dec 2020)

### Chyloe Kudas

Female Engagement Senior Manager, Golf Australia

### Karen Murphy

Bowls Australia National Assistant Coach

### Neil Dalrymple

Bowls Australia Chief Executive Officer

### **Bronwyn White**

Bowls Australia Executive Assistant

## **NATIONAL GOVERNANCE REFORM WORKING PARTY**

### **Bob Boorman**

Bowls Australia President (Chair)

### **Wayne Moffatt**

Bowls Australia Board Director

### **Neil Dalrymple**

Bowls Australia Chief Executive Officer

### **Larry Bandy**

Bowls WA President

### **Pam Andrich**

BNSW Deputy President

### **David Pruss**

Bowls ACT President

### **Martin Hirons**

SBP Managing Director

### **Chris Wallace**

BA GM - Participation and Programs (Ex-Officio)

**Established in 2020/21**

## **NATIONAL CLUB DEVELOPMENT AND PARTICIPATION ADVISORY GROUP**

### **Chris Wallace**

Bowls Australia GM - Participation and Programs (Chair)

### **Leah Lazzaro**

Bowls Australia Development and Programs Manager

### **Clive Adams**

Bowls Australia Senior Regional Bowls Manager

### **Brett Hughes**

Bowls Australia Senior Regional Bowls Manager

### **John Emerson**

Bowls Australia Senior Regional Bowls Manager

### **Ken Pride**

Bowls WA Chief Executive Officer

### **Anne Johns**

BNSW Co-Chief Executive Officer

### **Louise Witton**

Bowls Australia Board Director

### **Matt Burgess**

Bowl Australia Board Director

### **Wayne Street**

Independent Member

## **TECHNOLOGY AND SYSTEMS WORKING PARTY**

### **Chris Clarke**

Bowls Australia IT Consultant (Co-Chair)

### **Kelvin Rodgers**

Bowls Australia BowlsLink Manager (Co-Chair)

### **Aidan Davis**

Bowls Australia Communications and Marketing Manager

### **Danielle Montague**

Bowls Australia Systems and Operations Coordinator

### **Rebecca Van Asch**

Bowls Tasmania CEO (until June 2020)

### **Glenn Hudson**

Bowls Australia Finance Manager

### **Michael Haarsma**

Bowls Australia Better Ageing Program Manager

### **Clive Adams**

Bowls Australia Senior Regional Bowls Manager

### **Bronwyn White**

Bowls Australia Executive Assistant

### **James Whitehead**

Bowls Victoria Events and Competition Manager

## **NATIONAL BOWLS CENTRE ADVISORY GROUP**

### **Bob Boorman**

Bowls Australia President (Chair)

### **Neil Dalrymple**

Bowls Australia Chief Executive Officer

### **Matt Burgess**

Bowls Australia Board Director

### **Gary Willis**

Bowls Australia National Coach

### **Chris Wallace**

Bowls Australia GM - Participation and Programs

## **Staff**

## **OPERATIONS**

### **Neil Dalrymple**

Chief Executive Officer

### **Glenn Hudson**

Finance Manager

### **Samantha Trimble**

People & Culture Manager (part-time)

### **Linda Moli**

Finance Coordinator

### **Bronwyn White**

Executive Assistant (part-time)

### **Kim Keating**

Operations Administrator (part-time)

### **Lucas Protopapas**

Administration Assistant (casual)

## **COMMERCIAL OPERATIONS**

### **Aidan Davis**

Communications & Marketing Manager

### **Domenic Favata**

Communications and Digital Coordinator – High Performance (until December 2020)

## Committees and staff continued

### **Val Febbo**

Communications and Digital Coordinator – High Performance (from January 2021)

### **Lachlan Williams**

Communications and Digital Coordinator - Participation

### **Andrew Gommers**

Business Development Manager

### **Andrew Howie**

Events & Competitions Manager

### **Reece Wilson**

Events and Competitions Coordinator (until January 2021)

### **Mitchell Tinning**

Events and Competitions Coordinator (from March 2021)

## **BOWLS OPERATIONS**

### **Chris Wallace**

General Manager Participation and Programs

### **Danielle Cirillo**

Development and Programs Manager (part-time)

### **Darren Anderson**

Development and Inclusion Manager (from December 2020 until March 2021)

### **Danielle Montague**

Systems and Operations Coordinator

### **Haylee Jesensek**

School Programs Coordinator

### **Michael Beaumont**

Coach Development Specialist (part-time)

### **Kelvin Rodgers**

Bowls Link Manager

### **Michael Haarsma**

Better Ageing Program Project Manager

### **Clive Adams**

Regional Bowls Manager – Senior RBM Northern WA  
Multi Media Presenter

### **David Inglis**

Regional Bowls Manager – Riverina and Western NSW

### **Nick Hind**

Regional Bowls Manager – South East NSW & ACT

### **Michael Sorrensen**

Regional Bowls Manager – South East Queensland

### **James Wilson**

Participation and Programs Manager – South Australia

### **Paul Holtschke**

Regional Bowls Manager – Metro Melbourne & Geelong

### **Alan Eadie**

Regional Bowls Manager – Tasmania (from March 2020 until June 2021)

### **Clayton Parker**

Regional Bowls Manager – Hunter & Central NSW (until July 2020)

### **John Emerson**

Senior Regional Bowls Manager – North East Victoria

### **Paul Jackson**

Regional Bowls Manager – Northern Territory (from January 2021)

### **Stephen Arthur**

Regional Bowls Manager – Western Victoria (from January 2021)

### **James Whitehead**

Regional Bowls Manager – Eastern Melbourne and Victoria (until November 2020)

### **ANDREW WALTERS**

Regional Bowls Manager – Eastern Melbourne and Victoria (from January 2021 until March 2021)

### **Warren Griffin**

Regional Bowls Manager – Eastern Melbourne and Victoria (from April 2021)

### **Craig Donaldson**

Regional Bowls Manager – Hunter & Central NSW (from August 2020)

### **Petah Russell**

Regional Bowls Manager – Northern NSW (from January 2021 to July 2021)

### **Wade Mutzeburg**

Regional Bowls Manager – Central Queensland

### **Lesley Bates**

Regional Bowls Manager – North Queensland

### **Brett Hughes**

Senior Regional Bowls Manager – Greater Sydney NSW

### **Steve Unsworth**

Regional Bowls Manager – Southern Western Australia

## **HIGH PERFORMANCE**

### **Leah Lazzaro**

High-Performance and Participation Administrator (part-time)

### **Steve Glasson OAM**

National Coach (until March 2021)

### **Gary Willis**

National Coach and Performance Director (from March 2021)

National Assistant Coach (until March 2021)

### **Karen Murphy**

National Assistant Coach and Pathways Manager (from April 2021)

### **Peter Brown**

High Performance and Pathways Manager (until March 2021)

### **Sam Cox**

Athlete Wellbeing and Engagement Manager (part time) (from November 2020)

### **Therese Hastings**

National Training Centre Coach – Western Australia (Part-time)



**Local** Legends Wanted

# LOCAL LEGENDS WANTED



The skills you've honed over a lifetime of sport will make you a legend on the green, and that green's just up the road.

 [Bowls clubs near me](#)





# Honour roll (results)



## Annual National Events

### 2021 Bowls Premier League (BPL12 - February) Moama (NSW)

Winners: Tweed Ospreys (Tweed Heads, QLD)

### 2020 Australian Champion of Champions Dandenong (VIC)

Winners: Dawn Hayman (NSW) & Trystan Smallacombe (NT)

### 2021 Bowls Premier League (BPL13 - April) Club Pine Rivers (QLD)

Winners: Tweed Ospreys (Tweed Heads, QLD)

### 2020 Australian Championships Dandenong (VIC)

Triples winners: Kate Matthews, Genevieve Delves & Natasha Van Eldik (NSW) & Brendan Aquilina, Corey Wedlock & Gary Kelly (NSW)

Pairs winners: Genevieve Delves & Natasha Van Eldik (NSW), Bran Marron & Lee Schraner (VIC)

Fours winners: Isabella Lawson, Leigh Fortington, Maria Rigby & Ester Regan (QLD) & Jamie Turner, Brendan Aquilina, Corey Wedlock & Aaron Teys (NSW)

### 2021 Australian Open 12 Gold Coast clubs (QLD)

Men's Singles: Aaron Wilson

Women's Singles: Natasha Van Eldik

Men's Pairs: Matt Johnstone & Cody Packer

Women's Pairs: Lynsey Clarke & Kelsey Cottrell

Men's Fours: Ray Pearse, Aaron Hewson, Ben Twist & David Ferguson

Women's Fours: Sam Ferguson, Anne Johns, Lynsey Clarke and Kelsey Cottrell

Under-18 Boy's Singles: Joseph Clarke

Under-18 Girls' Singles: Kate Argent-Bowden

Over-60's Men's Pairs: Max Jaffray & Neville Jenkins

Over-60's Women's Pairs: Maree Gibbs & Sue Brady

Multi-Disability Open Men's Singles: Josh Thornton

Multi-Disability Open Women's Singles: Kim Saunders

Multi-Disability Open Pairs: Serena and Tony Bonnell

Vision-Impaired Singles: Fred McConnell

Player of the Tournament: Kelsey Cottrell

**NOTE:** Other national events not staged due to COVID-19.

## International Events

None staged during the 2020/21 period.

# High Performance program



It has undoubtedly been another interesting year for Bowls Australia's (BA) High Performance (HP) program and although there has been limited opportunities with events, due to impacts relating COVID-19 restrictions, the program has undergone some significant and exciting changes.

After 10 years at the helm of the HP program, National Coach Steve Glasson OAM called time on a stellar coaching career. Glasson will obviously and understandably be missed as part of BA's program and we thank and acknowledge him for his dedication, commitment and professionalism throughout his journey.

We also sincerely thank Glasson's immediate family, Kelly, Ben, Josh, Mitchell and Daniel for allowing us so much time with him during his coaching career. Fortunately, Steve will not be lost to the game, he is a self-confessed 'lifer' in bowls, and transitioned into a new role with BA's valued partner BCiB Bowling Club Insurance Brokers.

With Glasson's departure, the HP program underwent several staffing and structural changes, with the appointment of Karen Murphy to the National Assistant Coach/Pathways Manager, Rebecca Van Asch as High Performance Manager, and Leah Lazzaro to an elevated full-time role of High Performance Operations Manager, which are significant for the HP program and the sport in Australia.

BA staff have worked extremely hard over the last five months creating both foundation and

framework in all aspects of the program, for present day and into the future, and are identifying ways to create and connect both internally and externally with our key stakeholders from a grassroots and a whole-of-sport perspective.

The HP Pathways program continues to evolve with the aim to enhance the program and connections in conjunction with State and Territory Associations through talent identification, development, selection processes and coaching.

BA's state-based pathway coaches continue to develop within their roles and are all providing great resource for pathways, emerging and PARA squads across the country.

During the current COVID-19 environment, a significant focus has been on athlete well-being and engagement and fortunately for us, BA employ a magnificent AW&E manager in Samantha Cox. Cox has been able to form genuine connections and continues to provide excellent resource and development opportunities for our athletes and staff.

An extremely high priority during this period has been to prepare for the Birmingham 2022 Commonwealth Games, which has faced obvious challenges with travel restrictions and limitations around combining squads for training and trialling opportunities.

There are still many things that can be done off the green that will contribute significantly to the



## High Performance program continued

Australian Jackaroos' success and the HP team will leave no stone unturned in an attempt to utilise all resources that will contribute to and enhance the training and preparation.

The athletes' competition schedules have been based predominantly around their State/Territory domestic seasons due to travel restrictions.

During this period, players have been extremely fortunate to enjoy several major events including:

BPL12 and BPL13 with Jackaroos Chloe Stewart, Aaron Teys and Corey Wedlock victorious for the Tweed Heads Ospreys with back-to-back successes.

Dawn Hayman continued her winning ways with the successful defence of her Australian Champion of Champion singles title.

The 2021 Australian Open featured many of the Jackaroos with nine wins from fourteen finals.

Even though the Australian Championships were unable to be completed, Jackaroos were still able

to walk away with numerous national titles to their names. Genevieve Delves and Natasha Scott were amazing to double up, winning both the pairs and triples crowns whilst Corey Wedlock was unstoppable once again, capturing the triples and fours. Aaron Teys combined with Corey and team to take the fours trophy.

To finish the year on a high note, two Jackaroos, Dawn Hayman and Corey Wedlock, topped the national player rankings for 2020/21.

The HP team are continually motivated by the prospect of the 2022 Commonwealth Games and the recent announcement of rescheduled dates regarding the World Bowls Championships now to be held in 2023 on the Gold Coast.

BA's HP team would like to acknowledge our valued partners for their ongoing support:

- Australian Institute of Sport
- Sport Australia
- Commonwealth Games Australia
- BCiB Bowling Club Insurance Brokers
- Blooms the Chemist





# National events

This 12-month period has been a challenging time in the events space with the ever rapidly changing COVID-19 restrictions and border closures negatively impacting the staging of many events. However, Bowls Australia (BA) takes great satisfaction in the successful delivery a significant number of events during this challenging time.

BA thank and acknowledge all host venues for their contribution to the preparation, planning and delivery of these successful events, and recognise the members of each club who volunteered their time to assist with the running of these national event; without great clubs and members events of this magnitude simply wouldn't be possible.



## BPL12 - Moama

After a 12-month hiatus due to COVID-19, it was great to re-launch bowls with the Bowls Premier League, held at Moama Bowling Club in February 2021.

The eight teams featuring the best players in Australia didn't take long to impress attendees and television viewers, after being starved of competitive bowls for 12 months.

Melbourne Pulse, led by Gary Kelly, Barrie Lester and Ellen Ryan came out of the blocks firing winning their first nine games before stumbling to the Perth Suns in their tenth-round encounter. Pulse however continued their ascendancy winning 11 from 14 games to round out a dominant round-robin stage.

Rounding out the top four were Adelaide Pioneers, represented by Scott Thulborn, Wayne Ruediger and Rebecca Van Asch claiming second place with 10 wins. Tweed Heads Ospreys team of Aaron Teys, Corey Wedlock and Chloe Stewart finished third on eight wins, while the Perth Suns outfit of Ray Pearse, Lee Schraner and Gen Delves secured the last finals spot with seven wins.

In the elimination final, Tweed Heads Ospreys overcome the Perth Suns in a high-quality encounter which was decided in a tie break 7-0, 2-4, 2-0.

The semi-final saw the two in-form teams in Pulse and Pioneers battle it out for a place in the Grand Final. Pioneers come out firing led by a brilliant display from Scott Thulborn, which saw them secure a 5-2, 9-1 victory.

All attention turned to the preliminary final, as the Melbourne Pulse with a second chance looked to claim the last grand final position, however standing in their way were the Tweed Heads Ospreys. This game didn't disappoint going the distance which saw Aaron Teys remove the Pulse bowl to claim the tie-break victory and move into the Grand Final. For the Pulse they fell agonizingly short of making their first grand final appearance. The final score line showed Tweed Heads Ospreys defeated Melbourne Pulse 5-3, 5-9, 3-0.

The BPL12 final didn't disappoint with the first set going the way of the Ospreys in a close affair. The second set saw great lead bowls from Ospreys' Wedlock and Stewart which enabled Teys to prove his class converting heads at will in a dominant display to run out convincing winners and BPL12 champions over the Adelaide Pioneers 4-1, 6-0.

The BPL12 MVP honours went to Adelaide Pioneers Scott Thulborn who amassed 31 votes through the round-robin stage.



## Australian Champion of Champions - Dandenong (postponed to 2021 due to COVID-19)

The 2020 Australian Champion of Champions saw a fantastic field of state and territory champions coverage on Dandenong Club, Victoria in attempt of claiming the coveted national title.

In the women's event, arguable one of the best fields in the event's history was assembled, which

included dual Commonwealth Games Gold Medalist Carla Krizanic and Rebecca Van Ach, defending champion Dawn Hayman, Australia Jackaroo Chloe Stewart and a number of current state representatives.

All competitors put on a great exhibition of bowls on the magnificent Dandenong surface, however New South Wales's Dawn Hayman proved why she is one of the most exciting up-and-coming stars in Australian bowls, producing a stellar performance to navigate her way through the field undefeated to claim the title to add to her 2019 crown.

Rounding out the top three was an all-Jackaroo affair with Victoria's Carla Krizanic claiming silver with five wins from six games, while Queensland's Chloe Stewart claimed bronze winning four games.

The men's field saw a number of State representative qualify for the event, which was headlined by Australian Jackaroo Corey Wedlock.

Trystan Smallacombe and Corey Wedlock started the competition in fine fashion going undefeated until they both met in round four. In somewhat of an upset Northern Territory's Smallacombe defeated New South Wales Wedlock 21-14 to sit on top of the ladder after the first day's play. Day two saw the competition become an open race when South Australia's Adrian Green defeat Smallacombe 21-8.

This meant it was a two-man race between Smallacombe and Wedlock for the title.

The event saw an exciting finish which could have gone either way, but it was Northern Territory's Trystan Smallacombe who saluted after winning his last two games by 17 shots combined to claim the converted title with 5 wins + 34 shots.

In second place was Wedlock on 5 wins + 29 shots, while Victoria's Rhys Jeffs claimed the bronze medal with 3 wins.



The Bowls Premier League was back for its second installment for 2021 with BPL13 at Club Pine Rivers. Once again, the event saw the who's who of Australian bowls battle it out for their respective teams.

The Tweed Heads Ospreys, led by Corey Wedlock, Aaron Teys and Chloe Stewart picked up where they left off in BPL12, with a brilliant display of bowls sweeping aside their competition and setting a record to claim top spot with 13 out of 14 round-robin wins.

Rounding out the top four were Murray Steamers, led by Ryan Bester, Michael Walker and Natasha Van Eldik in second place on nine wins, the strong Sydney Lions outfit of Aron Sherriff, Ben Twist and Karen Murphy claimed third on seven wins, while the hometown favorites Brisbane Pirates represented by Jeremy Henry, Aaron Hewson and Kelsey Cottrell claimed the last finals place on six wins.

The elimination final saw a state of origin clash with Sydney Lions breezing past Brisbane Pirates 8-1, 8-1.

Ospreys and Steamers squared off in the semi-final with a place in the grand final on offer. In what was a see-sawing affair, which could have gone either way, the Ospreys continued their amazing run of form to defeat the steamers 9-5, 3-4, 1-0.

Steamers were back in action in the preliminary final against the Sydney Lions. Courtesy of a brilliant display by Ryan Bester, the Steamers took advantage of their double chance and progressed to the final and a rematch against the Ospreys, with a final score line of 9-5, 8-1.

The stage was set for a great final with the Tweed Heads Ospreys searching for back-to-back titles and the Murray Steamers looking to claim their third ever title. As for the whole event the Ospreys proved too good claiming an exciting final which saw fantastic display of bowls from all players. The difference was the consistency of Wedlock and Stewart which complement the precision of Teys. Ospreys defeating Steamers 12-2, 7-1 and becoming only the second team to claim back-to-back titles.

Aaron Teys claimed the MVP award, accumulating an astonishing 35 votes through round robin play, and etching his name into the history books as a multiple MVP winner.





### **Australian Championships - Dandenong (Postponed from 2021 due to COVID-19)**

For the first time, Dandenong Club played host to the Australian Championships, offering remarkable facilities for some of the best bowlers in Australia to compete for titles across a range of disciplines throughout a week of play.

Held in May of 2021, the Australian Championships was a 2020 event, postponed from the year prior due to impacts of the Covid-19 pandemic. The championships unfortunately did not escape the pandemic's grasp, impacting the event once again and leading to the cancellation of the mixed pairs and men's and women's singles events after a government-imposed lockdown was announced across Melbourne midway through day four of the Championships. Luckily, the majority of titles had already played out, and spectators were fortunate enough to witness some fantastic bowls over the first three days of the championships.

Day one saw New South Wales dominate the triples event, with women's trio Kate Matthews and Jackaroos Genevieve Delves and Natasha Van Eldik winning the title in sectional play with wins against all other states and territories and a +46 shot differential. The silver medal went to Tasmania's team of Jenny Suttie, Kim Saunders and Candice

Hodgetts with two wins, two losses and +6 shots. In the men's events, the New South Wales team of Corey Wedlock, Gary Kelly and Brendan Aquilina claimed the title with a 15-10 win against Tasmania's Mark Nitz, Rob McCullen and Will Coad in an exciting and action-packed gold medal match.

On the second day of play, it was the pairs that hit the greens at Dandenong, which saw New South Wales and Victoria take home the trophies in the women's and men's events respectively. Victorian representative Lee Schraner paired up with Brad Marron to seal the event for the home state against Queensland's Chris Le Lievre and Matt Lucas in an 18-4 victory. The women's event saw New South Wales' Genevieve Delves and Natasha Van Eldik take their second title of the week against the admirable young Tasmanian pair Jorja Maughan and Lauren Banks 15-9.

The final complete day of play for the 2020 Australian Championships was held on Wednesday, with competitors arriving in town to compete for the men's and women's fours titles. New South Wales claimed another title, this time with the men's quartet of Aaron Teys, Corey Wedlock, Brendan Aquilina and Jamie Turner of Warilla boasting an undefeated day, surviving four classic encounters to claim the gold medal over second-placed Daniel Trehwella, Tom Mitchell, Peter Ker and Mark Simpson from Western Australia in a 14-12 victory.

Five teams competed for the women's title in sectional play, with Queensland's Isabella Lawson, Leigh Fortington, Maria Rigby and Ester Regan edging out Tasmania on shot differential after the day's play with three wins and +12 shots. Tasmania claimed their fourth silver medal for the week, with only two shots separating the team of Candice Ayton, Kim Saunders, Jessica McMullen and Mikayla Baker of gold, with three wins and +10 shots.

Unfortunately, day four saw the 2020 Australian Championships come to a premature finish, after just one match in the Mixed Pairs event. Despite the sudden end, Bowls Australia acknowledge the tremendous support of the players, supporters, officials, and partners, Dandenong Club and the Victorian Government in the delivery of the event.

### **Australian Open - Gold Coast**

After the Australian Open was a casualty of COVID-19 in 2020, it was great to get the World's Biggest Bowls Festival back up and running on the Gold Coast in 2021. It wasn't without its challenges, with a lockdown in Victoria on the eve of the event causing a loss of around 350 participants, changes to draws and schedules. Bowls Australia thanks all

Victorian entrants for their understanding when working with BA staff to navigate through withdrawals and redraws.

The event was played across 12 Gold Coast venues, who were excited to welcome back all AO competitors. The event didn't disappoint with great weather and fantastic bowls across the two weeks of play, which converged on Broadbeach Bowls Club for the final two days.

In the blue-ribbon singles events, two previous winners outlasted their competitors to claim the converted title and arguable the hardest singles event to win in the world.

In the women's event, Raymond Terrace's Natasha Van Eldik went back-to-back, after winning in 2019, and claimed her third title as she defeated Cabramatta's Jamie Lee Worsnop 21-12 in a high-quality final.

In the men's event, current Commonwealth Games Singles gold medallist Aaron Wilson faced off against former Australian Commonwealth Games triples gold medalist in Wayne Turley. Turley, who traditionally is not renowned for his singles prowess navigated through the field claiming some big scalps along the way. Wilson came into the final in fine form courtesy of a semi-final win against defending champion Aron Sherrieff.

The final didn't disappoint with a great display from both players; however Aaron Wilson produced the form which saw he claim commonwealth gold at the same venue eventually running out 21-14 winner and claiming his second Australian Open singles title.

The pair's events produced two exciting finals and also two surprise packets making their way through to the final.

In the women's final, it was an all-Jackaroo final with Lynsey Clarke and Kelsey Cottrell taking on Ellen Ryan and Kristina Krstic. Played in front a full crowd, the competitors put on a fantastic exhibition of bowls. Clarke and Cottrell jumped out of the block to hold a slender lead early, which they managed to keep for the duration of the game to run out winners 17-10.

The men's final saw Queensland locals Cohen Litfin and Gary Pearson taking on Matt Johnstone and Cody Packer. Both teams thoroughly deserved their spot in the final, pulling off some incredible wins over more fancied opponents throughout the event. A see-sawing finals affair ensued, which saw Packer jump out to lead for the majority of the

game before Litfin charged home to lead by 1 shot going into the final end. It took a precision draw shot from Packer to claim two shots on the final end and claim the title 21-20.

Men's and women's fours finals both boasted star-studded fields who progressed their way through to the decider, with both defending champions making back-to-back finals with only a minor team change.

The women's final saw 2019's defending champions of Kelsey Cottrell, Lynsey Clarke, Anne Johns and the new inclusion Samantha Ferguson claim the title in a close affair against Brianna Smith, Jamie Lee Worsnop, Ellen Ryan and Kristina Krstic 12-10.

The men's final saw 2019's defending champions of Jamie Anderson, Bradley Lawson, Scott Dejohn and new inclusion John Green taking on the star-studded outfit of Ray Pearse, Aaron Hewson, Ben Twist and David Ferguson. It wasn't to be for Anderson team as they struck a red-hot Ferguson outfit who claimed the title with a comprehensive 18-3 victory.

The over-60s pairs event saw two Queensland pairs take the spoils in high quality finals. The women's event came down to the last bowls with the team of Maree Gibbs and Sue Brady leading by one shot going into the last end and one down at the head. Brady stepped up to trail the jack and claim the shot and title over Queensland duo Jude Whaites and Jane Bush 17-15.

In men's final, local Queensland duo of Max Jaffray and Neville Jenkins proved too good, claiming a hard fought 21-12 victory over Phil Means and Jack Littlewood.

The under-18 singles were run again, showcasing some of the best up and coming talent in Australia. The girls' final saw South Australia's Kate Argent-Bowden claim a 21-9 shot victory over Queensland's Chloe Runge, while the boys' finals saw an all-NSW affair with Bailey Meti taking on Joseph Clarke, as both boys traded blows before Clarke edged in front and held on for a hard fought 21-15 victory.

Finally, the disability events were held which included the Open Multi-Disability Singles and Pairs along with Vision-Impaired Singles disciplines.

The pair's event was won by husband-and-wife duo of Serena and Tony Bonnell who defeated the New Zealand outfit of Bruce Wakefield and Graham Skellern in a high quality final 15-9.



The next event was the Multi-Disability final for both the men and women. The women's event saw Queensland's Serena Bonnell back in action against Kim Saunders from Tasmania. Both players traded blows early before Saunders hit the front and extended her lead to take the title 21-7. The men's final saw Commonwealth Games gold medalist Josh Thornton take on the in-form Damien Delgado, with Thornton showing his experience late in the game, holding his nerves to claim a hard fought 21-17 victory.

Finally, the Vision-Impaired Singles saw NSW's Fred McConnell against Queensland's Tony Tully, with McConnell showing his class under pressure to take the title 21-11.





# Participation & programs

Participation and programs are the cornerstones of the sport and Bowls Australia continued to implement measures to promote a range of initiatives and ensure club sustainability, especially during some tougher times experienced by Clubs in 2020/21.

## REGIONAL BOWLS MANAGERS

Around half of the Bowls Australia team work in the areas of Participation, Club Support and Programs. The team largely consists of a passionate group of Regional Bowls Managers (RBMs) based all around Australia. They are supported by a small number of enthusiastic Development & Programs staff at our head office.

Regional Bowls Managers strive to support clubs, promote participation initiatives and encourage venue sustainability. They help to promote the importance of business planning and relay the message that the stronger clubs strive to be customer-focused community hubs.

Across the past two years, it has proved to be a challenging period for our bowls community and we were very pleased that our RBMs were able to be on the front line throughout this time including the provision of advice around the COVID-19-related support and grants that were available to clubs and individuals.

It is worth noting that all of the funding from the National Merchandising Program (which is generated through the licencing of the Bowls Australia logo on playing attire in pennant-and-above competition) is reinvested in the sport through the Regional Bowls Managers' support of grassroots clubs and associations.

During the year, we bid farewell to two of our RBM team from 2019/20, in Alan Eadie (Tasmania) and James Whitehead (Eastern Melbourne/Victoria) – Whitehead took on a great opportunity as the Events and Competition Manager at Bowls Victoria. We welcomed Warren Griffin to the team who has brought excellent experience from his time in small business and working with Cricket. In our Melbourne office, Leah Lazzaro took on the role as Development and Programs Manager (while Danielle Cirillo is on maternity leave) while Haylee Jesensek and Danielle Montague took on new roles in Sporting Schools and Systems & Operations respectively. In her new role, Montague has been working with key coaching, officiating and BowlsLink staff to help build our new self-paced learning portal, BowlsLearn, to be unveiled in late 2021.

In the past twelve months, the 16 RBMs conducted

over 5000 visits to clubs (some being online), state/regional/district associations, schools, partners and local governments. They also played a big role in helping 1159 Clubs obtain almost \$23million in government funding during 2020/21.

The Participation & Programs team are passionate about supporting the sport and would like to thank the many volunteers who dedicate countless hours each year to ensuring clubs and associations provide welcoming and inclusive places to play and socialise.

The willingness of clubs to call on Regional Bowls Managers regularly for their services is testament to the RBM program making a difference.

If your club would like assistance in any way, your Regional Bowls Manager is happy to help and their service is completely free – contact details can be found at [www.bowls.com.au](http://www.bowls.com.au), under Club Support.

## JACK ATTACK

Jack Attack is the fun and fast format of bowls – it is like barefoot bowls, but better. Jack Attack encourages new participation in the sport, with all games completed in just over an hour. For those that try bowls for the first time, not all players will desire to play Pennants or Championships immediately. Jack Attack is the perfect event for these players offering a bridge between barefoot, casual and corporate bowls and other formal competitions, with Jack Attack competitions generally running for between four and six weeks.

Introduced in 2015 as a key national participation initiative, there are now 282 Jack Attack Clubs around the country introducing thousands of new people to bowls.

The program has proved a hit at many clubs around the country, including at South Australia's Christies Beach Bowling Club.

After running a successful program last year, the Christies Beach was keen to get a second program under way in January 2021. Running over eight weeks, the club retained 12 teams while having no issues finding two more sides.

Christies Beach Jack Attack coordinator Anthony Exton said the range of competitors is hugely beneficial for the club.

"We have a wide a range of ages and abilities playing in our Jack Attack competition. From ex-pennant players who cannot play now due to ill health, to family groups that span three generations, and love the fact they can play sport

with their kids and grandkids," Exton said.

"We are small club with only around 130 members. Over the bar as well as a raffle and a Sausage Sizzle this can equate to around \$2500-\$3000 over a six-week period, which is quite handy when the club is not usually open past 5pm on a Thursday.

"It has also managed to provide a couple of venue hire nights for birthdays etc through the Jack Attack program; it seems to have reinvigorated our club and we are now trying to attract new players in other ways such as coaching days and school programs."

With the program attributed to driving and increase in youth participation and player development, Jack Attack is helping to introduce a whole new cohort of people to the sport.

The vision is to expand Jack Attack to 350 Clubs by 2022. More information about Jack Attack can be found at [jackattack.com.au](http://jackattack.com.au) or [bowls.com.au](http://bowls.com.au).

**ROOKIE ROLLERS** KITS AVAILABLE NOW

**BONUS!** Purchase two kits in one transaction and receive a complimentary scoring wedge.

**Kit includes:**

- One wheeled equipment bag
- 32 light-weight rubber bowls (16 blue, 16 orange)
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- One target score mat
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[www.bowls.com.au](http://www.bowls.com.au)  
[sportingschools@bowls.com.au](mailto:sportingschools@bowls.com.au)

## SPORTING SCHOOLS/ROOKIE ROLLERS

The past year has seen Bowls Australia's Sporting Schools program undertake significant enhancements to ultimately assist in achieving the organisations vision of all Australians to engage with bowls during their lifetime and to get individuals engaging in the sport in more meaningful and positive ways.

The Junior Jack Attack equipment used for the Sporting Schools program underwent a significant rebrand through 2020 and was officially relaunched in December 2020 as Rookie Rollers. The rebrand occurred in reflection of the fact that the equipment was not only being used by junior bowlers, but increasingly being used by novice bowlers of any age or ability.

Bowls Australia's Sporting Schools program continued to reach and exceed expectations across Terms 3 and 4 of 2020 despite COVID restrictions that were in place across the nation. Through the Sporting Schools program, 45 programs were booked in Term 3 resulting in bowls ranking #20 of the 35 NSOs partnered with Sporting Schools. Similarly in Term 4 bowls ranked #21 with 58 bookings.

The successful rebrand and distribution of the Rookie Rollers Sporting Schools program for 2021 saw a huge 56 school bookings, followed by 55 school bookings in Term 2. The first two terms of 2021 saw 105 kits and 138 wedges sold to schools and clubs allowing the program to reach over 10250 participants.

The success of the Rookie Rollers program can largely be attributed to its inclusive offering to all participants. Realising the further potential of the offering, Bowls Australia recognised the opportunity to enhance the current resources and equipment to develop a universal bowls program and equipment – Rookie Rollers All Abilities.

Rookie Rollers All Abilities will make it even easier for people of all ages with a mental or physical impairment and to those in retirement/lifestyle villages and aged care facilities to participate in bowls. To achieve this, we applied for and successfully obtained a grant from the Department of Social Services to finance this project which will allow us to develop and implement a program with the full support and commitment of key stakeholders.

The development and participation in this expanded national program will result in the acquisition of bowls skills, enjoyment in participation and the continued evolution of the sport/activity into one that is even more inclusive.

## ROLL BACK THE CLOCK

Roll Back The Clock is a program that has been supported by Sport Australia's Move It AUS funding (up until June 2021) with aims to boost physical activity rates among inactive senior Australians through light exercise, bowls activities and health-related education.

Moving forward Bowls Australia are looking to move towards a sustainable model that will continue to provide similar benefits to participants as with previous programs. These included multiple sessions of up to six weeks of one-hour sessions delivered by trained professionals. Each session is broken into two parts that includes activities for the body and mind that incorporates bowls, functional

## Participation & programs continued

training, fitness, education and socialisation.

Initially, there were plans to run 180 programs across the two years up until June 2021. However, this has been disrupted by COVID-19 when the programs in Clubs and Villages had to be suspended. Since that point multiple COVID lockdowns have impacted on the ability to provide a continuous suite of programs as planned.

By the end of June 2021, 120 programs had been held in 32 venues, attended by over 1000 participants. In addition to that, the Roll Back The Clock At Home video series was developed and have proved to be popular with over 5000 views.

From a survey of a significant number of participants, it was found that prior to attending Roll Back The Clock sessions, 33% of participants were largely inactive (active on less than two days each week), while only 30% of participants were active for four days or more each week. In the weeks following the conclusion of Roll Back The Clock programs, these participants were surveyed once again - the largely inactive participants ratio dropped to 4%, while those that were active at least four days each week numbered almost 60%.

Michael Haarsma and all of our wonderful trainers that have been involved are to be thanked for their enthusiasm and contributions to running successful programs.

Roll Back The Clock will continue through 2021/22 and more information about the programs and the Roll Back The Clock At Home video series can be found under the Get Involved tab at **[bowls.com.au](https://bowls.com.au)**.



### **BOWLSLINK**

This year has seen the increased adoption of BowlsLink across Australia, except in Queensland, with more competitions than ever, including some clubs running social/gala days and districts running championships for all disciplines through the BowlsLink platform. In addition, a number of new clubs/regions/zones have signed up to accept payments through the system increasing the effectiveness of the competition management system

and making it easier for administrators.

BowlsLink was developed and implemented by a working party comprised of Bowls Australia and STA employees to become a whole of sport solution.

### **STA and Club Websites**

Club and district/zone/region websites now number over 650, and now include the Rink Booker system as part of the COVID-19 recovery plan. Clubs and districts in Queensland have started to implement these websites as well.

### **Membership System**

The national membership system has continued to be improved and enhanced throughout the year. This year saw the release of reporting functionality, and improvements to the transfer system.

Conveniently, all members are able to access their own data online through the system. This enables members to update their details and see results, enter competitions run through the online competition system available to all clubs in participating states.

The program of continuous improvement will continue into the coming year as we respond to feedback from users and new requests from STAs.

### **Event Management**

The development of an event management module has also been included this year, allowing clubs to take registration and payment for non-bowls competition related events.

### **Competition Management**

This year, the online competition system was successfully used to run over eighty percent of Pennant competitions in Tasmania, Western Australia, South Australia and Victoria, as well as numerous state, district and club events.

This year has seen the development of a new results portal providing easier viewing for members, which was launched in conjunction with the 2021 Australian Open.

Elsewhere testing has been conducted on the use of a scoring app for mobile devices which will provide an easy platform for members to update scores with options for end of game and end-by-end scoring.

Ongoing system enhancements will continue based on feedback and forward planning, to ensure the system continues to evolve and deliver the best possible product for the sport moving forward. BowlsLink will endeavour to stay ahead of the curve.



# JACK ATTACK

## AT A GLANCE



**JACK ATTACK** is Bowls Australia's social-competitive version of bowls that can be enjoyed by new and experienced players. It's a fun, fast and fresh style of play, taking place at clubs right around the country!

**AIM:** Bowls is a precision sport whereby players roll bowls, with the expressed intent of finishing closest to a smaller ball known as the 'jack'.

**TEAMS:** Each team comprises of 3 participants playing on the green during each end. You are free to have up to 6 members in your team, giving all participants a chance to be involved, socialise, enjoy a drinks-break or freedom to come and go as they please!

**SCORING?** Once each competitor or team has delivered all of their bowls, the distance from the jack to the closest bowl(s) is determined, and one point (called a 'shot') is awarded for each bowl that is closer than their opponent's closest bowl to the jack.

**BUT WAIT, THERE'S MORE.** Each team has a **POWERPLAY** that can be called at the beginning of an end during each set, doubling the amount of shots won for that particular end!



## READY TO PLAY?

Find your nearest bowls club and enquire when they will be running Jack Attack next or visit [www.bowls.com.au/jack-attack](http://www.bowls.com.au/jack-attack) to find our more information.



# Coaching and Officiating



## COACHING

Bowls Australia wish to express thanks to members of the National Coaching Advisory Committee, including Michael Wilks, Therese Hastings, Sharyn Renshaw, Neil Gray, Clay Parker, Gail Davies and Karen Murphy, as well as outgoing Chairman Gary Willis for their valued contribution in 2021.

BA conducted two Advanced Coaching Courses in 2021 and welcomed 12 new Advanced Coaches. The reaccreditation process for Advanced Coaches has been strengthened to reflect the roles and responsibilities at that level.

Three Coaching electronic newsletters were distributed nationally and they continue to spark debate and interest amongst the coaching fraternity.

Significant work has been made, and will continue to be made, to bring BA's courses online with the Introductory Course going live in the near future and the Club Coach course not far away.

World Bowls' recently appointed President, Darryl Clout has been instrumental in putting smaller nations in touch with BA's coach training programs, specifically Singapore and the Cook Islands; which just one of the ways BA helps smaller nations professionalise their workforce.

BA would like to thank all of the wonderful coaches that help to introduce people to our great sport and further develop their abilities.

## OFFICIATING

COVID-19 restrictions have had both a negative and positive impact on accreditation and reaccreditation of national markers, measurers and umpires during this period.

Reaccreditation dates were given an additional 12-month extension due to COVID-19 restrictions.

In the last 12-months, The National Officiating Advisory Group (NOAG) have edited Bowls Australia's Officiating manual (March 2021) and published the latest Australian version of the Laws of the Sport Version 3.1.

NOAG has met online five times in the 12-month period, with one meeting including State and Territory umpire chairs.

During the past 12-months, an online delivery of umpire accreditation has been designed and trialled. To complete the accreditation, candidates are still required to complete on-green training and assessments. BA has worked on developing a self-paced, online umpire accreditation platform this will also include a variety of other topics.

NOAG, with consultation of all States and Territories, have prepared a document for the World Bowls Laws Committee for the consideration of a range of suggested changes to the Laws of the Sport.

Most Jackaroos and Emerging Jackaroos have completed online training to become National Umpires.

NOAG acknowledges the valued voluntary work of State and Territory Umpire Chairs, National Presenter and Assessors, District and Regional Umpire Chairs and the continuous commitment made by local markers, measurers and umpires across Australia.

BA thank and acknowledge the valued work of the members of NOAG - Andrew Lynn (Convenor), Chris Wallace (BA), Bob Carlson, Sandy Wallace, Sue Hogg, Pam Hockings, Ian Irvine and Tony Sherwill.



# Commercial Operations

Bowls Australia's (BA) commercial operations were once again guided by the commercial strategy completed in 2019, with the overarching goal to eventually obtain fifty percent of all commercial revenue through commercial sources by 2023.

Key priorities of the strategy included continuing to create and strengthen relationships with Government and Tourism partners, expanding BA's merchandise and e-commerce presence along with growing the National Merchandise Program.

BA's key commercial partnership with **Sports Entertainment Network** (SEN - formerly CrocMedia) entered its second year, with the highly valued relationship providing benefits from SEN's support and expertise across key commercial areas of sponsorship, marketing and television/streaming production.

BA wishes to acknowledge the incredible support received from the following commercial partners throughout 2020/2021.

Over-50s insurer **Apia** entered its second year as BA's Preferred General Insurance Provider, while pharmacy chain **Blooms the Chemist** continued their support of the sport broadly highlighted by their alignment with the BCiB Australian Jackaroos.

**BCiB** (Bowls Club Insurance Brokers) continued as the naming rights partner of the national team, the Australian Jackaroos, while **Stockland Retirement Living** entered their fifth year in partnership, in a relationship designed to improve Stockland Village residents' physical and mental wellbeing through a range of bowls-related programs.

Sports apparel supplier **BLK** continued to supply apparel for the national High Performance teams and key national events such as the Bowls Premier League, while Bowls manufacturer **Aero Bowls** maintained their association across all major events as BA's Official Bowls Manufacturer.

BA collaborated with not-for-profit organization **DrinkWise**, in a relationship aimed at developing new, positive norms that encourage the adoption of a healthier and safer drinking culture within the sport of bowls.

As one of Australia's largest group of hearing healthcare providers, **Audika** joined the ranks to provide access to quality hearing healthcare across the Australian bowls community highlighted by a club incentive program.

A market leader in bowling green shade products, BA's preferred shade supplier **MakMax**'s impressive bowls portfolio continues to expand, having recently completed an extraordinary project at the Karingal Bowls Club. Australian lighting manufacturer **Legacy Lighting** collaborated with BA to offer their services to clubs across the country.

Beverage delivery service **Club Connect** joined to provide clubs with access to their convenient beverage delivery services, while we welcomed **Right at Home** on-board as a partner in 2021, who are a leading provider of quality in-home care.

We thank all of these brands for their involvement and support across the past twelve months. The support of these partners continues to help solidify bowls' position as a growing sport within the sporting landscape of Australia.

Work continued on expanding BA's merchandise and e-commerce presence, with a new e-store launched in September 2020. A number a new products being developed and released with sales steadily increasing.

New or expanded merchandise ranges have been launched for BA events/programs such as the Bowls Premier League, Jack Attack and National Umpire, with other offerings including Cancer Council sunscreen and SP Arm sun protective sleeves.

The National Merchandise Program (NMP) continued to generate steady revenue throughout the 20/21 financial year, with the sales of licenced goods again impacted by the effects of COVID-19.

A review of the NMP in early 2020 highlighted the importance of ensuring products are being sourced ethically. To address this, BA initiated a partnership with Bureau VERITAS who will assist in auditing all BA's supply chain to ensure a more responsible and sustainable culture is implemented. Compliance within the NMP was another focus throughout the year, with a number of audits carried out and acted upon.





Combined with generous government support packages totalling just over \$1Mil, including Job-Keeper payments of \$905,000, tight control was kept on expenses.

## REVENUE

Overall revenue increased for the year by \$87k to be \$6,711m, (2020: \$6,623m).

Ongoing grant support from the Sport Australia and the AIS provided a total of \$1.91m. This included amounts of \$523k relating to High Performance and \$735k for Sport Participation. In addition, BA received \$449k for the Better Ageing initiative focusing on BA's Roll Back The Clock program.

Major sponsors and partners included Tourism and Events Queensland, BLK and Major Events Gold Coast.

The National Merchandising Program continues to be a major revenue source to support the employment of Regional Bowls Managers throughout Australia.

## EXPENDITURE

Overall expenditure decreased for the year by \$311k to be \$6.448m, (2020: \$6.759m).

Spending on development/participation activities was down to \$2.5388m for the year (2020 \$2.554m).

Other notable expenditure during the year was directed towards:

- The ongoing management and funding of the activities of sixteen (16) Regional Bowls Managers throughout Australia giving both support to bowling clubs and the development of the sport;
- The continued roll out of "Jack Attack";
- Promoting and expanding the Bowls Premier League and BPL Cup;

- The creation of a National Marketing Campaign, Local Legends Wanted, which included a significant investment in advertising this campaign;

- The further development and improvement of the BowlsLink whole-of-sport technology project;

- Increased activity in the Better Aging initiative. Expenditure up to \$460k (2020 \$317k).

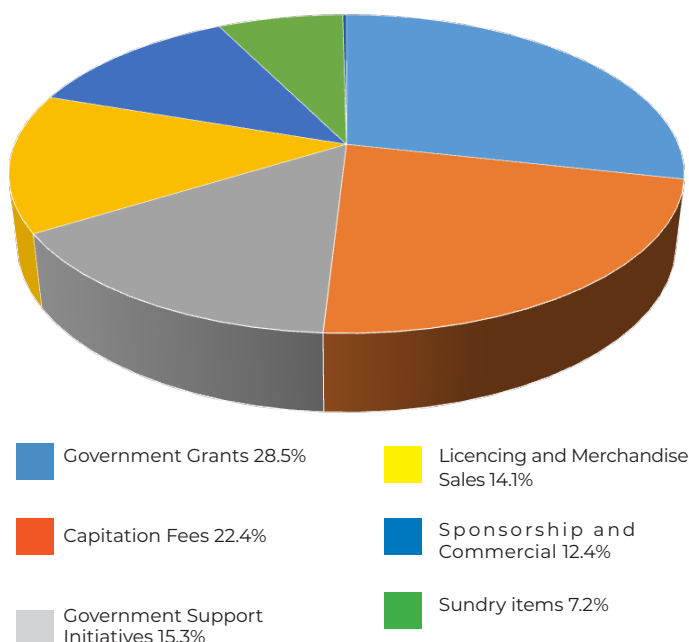
## BALANCE SHEET AND CASH RESOURCES

BA's strong financial position improved with \$5.3m held in Cash and Cash equivalents (2020 \$3.9m).

Net equity grew off the back off the surplus to \$2.221m (2020 \$1.958m).

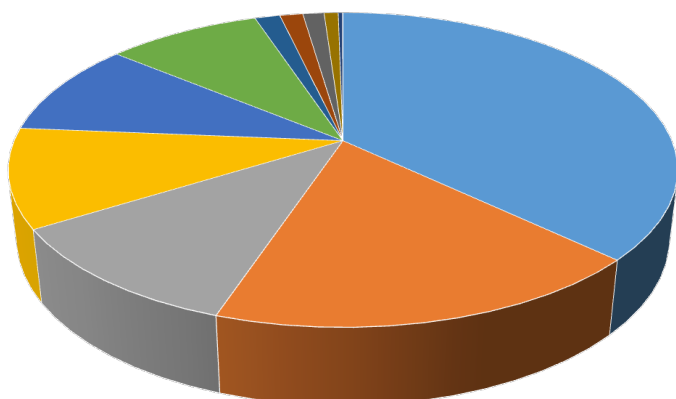
BA has continued to take strong steps to protect itself and its employees during the pandemic. This includes adopting COVID-19 safe working policies, with some selected staff still being rostered to work from home during the year.

## INCOME YEAR ENDED JUNE 30, 2021





## EXPENSES YEAR ENDED JUNE 30, 2021



Game development 37.4%	Governance expenses - Board, committees 1.4%
National event expenses 18.1%	Television production costs 1.3%
High Performance programs 11%	World Bowls affiliation fees 1.2%
Communications and Marketing 10.1%	Depreciation 0.8%
Licencing and merchandise 9.6%	Audit fee 0.2%
Administration Expenses 8.9%	Provision of bad & doubtful debt 0.3%

## State and Territory contacts



**BOWLS ACT**  
 Phone: (02) 6257 3560  
 Fax: (02) 6108 3557  
[admin@bowlssact.org.au](mailto:admin@bowlssact.org.au)  
[www.bowlssact.org.au](http://www.bowlssact.org.au)



**BOWLS WA**  
 Phone: (08) 9340 0800  
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**BOWLS AUSTRALIA LTD**  
**ABN 65 427 736 644**

**FINANCIAL REPORT**

**FOR THE YEAR ENDED**  
**30 JUNE 2021**

# **BOWLS AUSTRALIA LIMITED**

**ABN 65 427 736 644**

## **DIRECTORS' REPORT**

Your Board of Directors present this report on the company for the financial year ended 30 June 2021.

### **Directors**

The names of each person who has been a Director during the year and to the date of this report are:

Darryl Clout - Chair/President (retired 3 September 2020)  
Matt Burgess (appointed to Casual Vacancy 18 December 2020)  
Florence (Louise) Witton (re-elected 10 November 2020)  
Paul Zerella (elected 10 November 2020)  
Ray Dienelt (retired 10 November 2020)  
Tracey Lee Wright (Re-appointed 10 November 2020)  
Robert Laurence Boorman – Chair/President (commencing 3 September 2020)  
Lydia Jane Dowse (re-appointed 10 November 2020)  
Kate Hutchison (re-appointed 10 November 2020)  
Anthony Wayne Moffatt  
Jeunesse Christine de Greenlaw

Directors have been in office since the start of the financial year to the date of this report unless otherwise stated.

### **Principal Activities**

The principal activity of the company during the financial year was to provide leadership and facilitate the growth, development and the success of the sport of bowls in Australia.

### **Impact of COVID-19**

In March 2020, the Coronavirus, COVID-19, was declared a global pandemic by the World Health Organisation. This pandemic has affected the company's daily operations and activities as it has required:

- Further deferral of World Bowls 2020 event.
- Employees to work from home when State Government restrictions have so required.

Company employees have been able to work from home on particular days outside of state mandated lockdowns according to a formal and published roster.

Management has continued to: monitor the situation and has arranged for the World Bowls 2020 event to proceed in the second half of 2023. Management has continued to ensure employees have the equipment to perform duties while working from home, continued the All of Staff meeting online once a month and, at times when multiple states have been in lockdown has reinstated the end of week informal catch up online for all staff (regardless of lockdown status). The leadership team has been proactively managing the financial impact on the company, including the application to the government support schemes. The company was able to remain in the JobKeeper Payment schemes until it closed in the first Quarter of 2021. The company has also maintained an appropriate and sufficient level of cash reserves. In conclusion, it is of the Directors' views that company is able to continue as a going concern.

### **Short-term and Long-term Objectives**

The company's short-term objectives are to:

- grow and develop membership and participation in the sport of bowls;
- develop and improve stakeholder relationships;
- develop high performance pathways and events;
- promote the commercial development of the sport of bowls.

The company's long-term objectives are to:

- stimulate innovation in the sport of bowls so that peak bodies and clubs become known for their delivery of excellent services and resources, facilities become contemporary community venues and the game attracts people of all ages.



## BOWLS AUSTRALIA LIMITED

ABN 65 427 736 644

### DIRECTORS' REPORT CONTINUED

#### Demonstrate core values through:

Collaboration

Innovation

Customer Focus

Inclusiveness

#### Strategies

To achieve its stated objectives, the company has adopted the following strategies:

1. OUR BUSINESS MODEL:
  - A good Governance Model including a Shared Services Model for STA's.
  - Facilities and Retirement Lifestyle Villages Strategy.
  - An Integrity Framework.
2. MORE PLAY:
  - National Participation Plan.
  - Community Hub – Club Strategy.
  - Women in Bowls Strategy.
3. WINNING TEAMS:
  - National High Performance Plan.
  - Player Support Pathway Model.
  - Coach Development Framework.
  - National Bowls Centre.
4. FAN EXPERIENCE:
  - Grow the AO, BPL and BPL Cup.
  - BA Digital Strategy.
5. INNOVATION AND CHANGE:
  - Commercial Strategy.
  - National Research Strategy.
  - An Environment and Sustainability Strategy.
  - BowlsLink Program

#### Key Performance Measures

The company measures its own performance through the use of both quantitative and qualitative benchmarks.

	2021	2020
<b>Staff (as at 30 June)</b>		
Regional Bowls Managers	16	16
High Performance staff	5	5
Other Commercial & administrative staff	19	19
<b>Events</b>		
Number held	4	7

**BOWLS AUSTRALIA LIMITED****ABN 65 427 736 644****DIRECTORS' REPORT CONTINUED****Key Performance Measures continued**

	<b>2021</b>	<b>2020</b>
<b>Operational and Financial</b>		
Value of funding provided by:		
Capitation fee	\$1,504,915	\$2,218,308
Government Grants	\$1,911,805	\$1,966,407
Sponsorships	\$575,100	\$425,983
Value of funding spent on		
Game development	\$2,388,267	\$2,554,234
High performance activities	\$708,722	\$954,486
Events	\$1,167,862	\$1,224,533

**Information on Directors (who have held office during the year):**

<b>Darryl Clout</b>	<i>Chair/President (retired 3 September 2020)</i>
Experience	<i>Former Vice President - International Softball Federation</i> <i>Former General Manager - Dept. of Sport and Recreation NSW</i> <i>Past Executive Board member NSW Softball Association</i> <i>Past President Softball Australia</i> <i>Former Board Member of NSW Institute of Sport</i> <i>Director, Commonwealth Games Australia</i>
Special Responsibilities	<i>Chair CEO Performance and Remuneration Committee (until Sept 2020)</i> <i>Member, World Bowls 2023 Committee</i>
<b>Matt Burgess</b>	
Qualifications	<i>Grad Diploma – Sports Law</i> <i>Bachelor of Laws</i>
Experience	<i>CEO Loyals Rugby</i> <i>Founder, Evolve Sports Group</i> <i>Former Head of Sports Integrity, World Surf League</i> <i>Former Legal Counsel, Fashion TV Oceania PTY LTD</i> <i>Board Member, Tweed Heads Seagulls Rugby League Club</i> <i>Former Founding Board Member, QLD Traffic Offenders Program</i> <i>Former Chairman, Australia and New Zealand Sports Law Association</i> <i>Conference Organising Committee 2013</i> <i>Former Legal Advisor, Special Olympics Queensland</i>
Special Responsibilities	<i>Member, National Club Development and Participation Advisory Group</i>

## **BOWLS AUSTRALIA LIMITED**

**ABN 65 427 736 644**

### **DIRECTORS' REPORT CONTINUED**

#### **Information on Directors (who have held office during the year) continued:**

##### **Florence (Louise) Witton**

###### **Experience**

*Former Chairperson and Director of The Neutral Bay Club*  
*Former Office Manager of the media consultancy firm Zenith Media*  
*Former Area Manager – Canberra Building Society*

###### **Special Responsibilities**

*Chair of the Risk and Integrity Policy Committee*  
*Chair of the Hall of Fame Committee*  
*Member, Women in Bowls Working Party (until April 2021)*  
*Member, National Club Development and Participation Advisory Group*

##### **Paul Zerella**

###### **Experience**

*General Manager Chain of Ponds P/L*  
*Managing Director Project Wine P/L*  
*Former Managing Director Haselgrove Wines P/L*  
*Former International Sales Director Lion Nathan Wine Group*  
*Former General Manager Operations and Trading Banksia Wines Limited*  
*Board Member of the South Australian Wine Industry Association*  
*Board Member Chain of Ponds Wines*  
*Board Member and Chairman of Gomersal Wines*  
*Board Member of the Adelaide Bowling Club*  
*Former Board Member of Bowls South Australia*  
*Former Chairman of the Finance and Audit Committee, Bowls SA*

###### **Special Responsibilities**

*Chair of the Finance and Audit Committee (established June 2021)*  
*Member BPL Management Committee*  
*Member, National Merchandising Program Advisory Group*

##### **Ray Dienelt**

###### **Experience**

*Retired 10 November 2020*  
*Self Employed*  
*Director, Hareeba Enterprises Pty Ltd*

###### **Special Responsibilities**

*Member of the CEO Performance and Remuneration Committee*  
*Member, the National Merchandising Program Advisory Group*

##### **Tracey Lee Wright**

###### **Qualifications**

*Bachelor of Business (Marketing and Human Resources)*

###### **Experience**

*Current CEO APAC – Club Assist*  
*Strategic Business Consultant Tracey Wright Consulting*  
*Former Head of Energy Services Energy Australia*  
*Former Regional Managing Director Hallmark Cards Australasia*



**BOWLS AUSTRALIA LIMITED**  
**ABN 65 427 736 644**  
**DIRECTORS' REPORT CONTINUED**

**Information on Directors (who have held office during the year) continued:**

**Tracey Lee Wright**

Special Responsibilities      *Chair, BowlsLink Steering Committee*  
*Member, Nominations Committee*

**Robert Laurence Boorman**

*Chair/President (commenced 3 September 2020)*

Qualifications      *Graduate Diploma Project Management*  
*Master's Degree Business Administration*

Experience      *Principal, Bob Boorman and Associates*  
*Former Director, Renewal SA*  
*Former Director Bowls SA*  
*Former President, Adelaide Bowls Club*  
*Former Director, SA Housing Trust*  
*Former Director, The Smith Family*

Special Responsibilities      *Chair CEO Performance and Remuneration*  
*Committee (from 3 Sept 2020)*  
*Chair, National Governance Reform Working Party*  
*Member, Nominations Committee*  
*Member Finance and Audit Committee*  
*(established June 2021)*

**Lydia Dowse**

Qualifications      *Bachelor of Law, Bachelor of Arts, Melbourne University*  
*Masters in Sport Management University of Technology Sydney*

Experience      *General Manager, Integrity and Safe Sport, Swimming Australia Ltd*  
*Former Executive Manager, Governance, West Australian Football*  
*Commission (AFL)*  
*Former Contract Management Director, Events Division (Tourism WA)*  
*Former Head of Football at Football Federation Victoria*  
*Director, Cricket Victoria*

Special Responsibilities      *Member Risk, Integrity and Policy Committee*

**Kate Hutchison**

Qualifications      *Bachelor of Arts, University of Otago (NZ)*

Experience      *Head of Media and Communications, Swimming Australia*  
*Former Communication Manager, Cricket Australia*  
*Former PR Executive, New Zealand Rugby*

Special Responsibilities      *Member, CEO Performance and Remuneration Committee*

**BOWLS AUSTRALIA LIMITED**  
**ABN 65 427 736 644**  
**DIRECTORS' REPORT CONTINUED**

**Information on Directors (who have held office during the year) continued:**

**Wayne Moffatt**

Qualifications

*Bachelor of Business, University of New England, NSW  
Bachelor of Business Tourism, Southern Cross University, QLD  
Masters of Business Administration, Griffith University, Brisbane*

Experience

*Regional Director, World Bowls 2018 to 2020  
CEO Pine Rivers Bowls Club, 1998 to 2015  
Consultative Committee Member, Clubs QLD  
Member Clubs QLD Industry Association Group  
Federal Councillor Club Managers Association  
Manager, Mullumbimby Leagues Club, NSW  
CEO Club Helensvale, 2020 to present*

Special Responsibilities

*Member CEO Performance and Remuneration Committee  
Member, World Bowls 2023 Committee  
Member National Governance Reform Working Party*

**Jeunesse de Greenlaw**

Qualifications

*Diploma of Law, Legal Practitioners Admission Board*

Experience

*Solicitor. Barrister  
Member of the NSW Bar Association  
Served on the NSW Bar Association's Equal Opportunity Committees from 2013 - 2015  
Member of Women Lawyers Association of NSW  
Director, Women's Bowls NSW, 2017 to 2018*

Special Responsibilities

*Chair, Women in Bowls Working Party  
Member Risk, Integrity and Policy Committee*

## **BOWLS AUSTRALIA LIMITED**

**ABN 65 427 736 644**

### **DIRECTORS' REPORT CONTINUED**

#### **Meetings of Directors**

During the financial year, 5 meetings of Directors were held. Attendances by each Director were as follows:

	<b>Directors' Meetings</b>	
	Eligible to Attend	Attended
Darryl Clout	1	1
Matt Burgess	2	2
Florence (Louise) Witton	5	5
Paul Zerella	4	4
Ray Dienelt	1	0
Kate Hutchison	5	5
Tracey Lee Wright	5	5
Robert Laurence Boorman	5	5
Lydia Dowse	5	4
Anthony Wayne Moffatt	5	4
Jeunesse Christine de Greenlaw	5	4

#### **Members Guarantee**

The company is incorporated under the Corporations Act 2001 and is a company limited by guarantee. If the company is wound up, the constitution states that each member is required to contribute a maximum of \$20 each towards meeting any outstanding obligations of the entity. At 30 June 2021, the total amount that members of the company are liable to contribute if the company is wound up is \$180 (2020: \$180).

#### **Auditors Independence Declaration**

The lead auditor's independence declaration for the year ended 30 June 2021 has been received and can be found on Page 8 of the financial report.

Signed in accordance with a resolution of the Board of Directors:



**Robert Boorman**  
**Chair/President**

Dated: 31 August 2021

Melbourne



## AUDITOR'S INDEPENDENCE DECLARATION UNDER S 307C OF THE CORPORATIONS ACT 2001 TO THE DIRECTORS OF BOWLS AUSTRALIA LIMITED

I declare that, to the best of my knowledge and belief, during the year ended 30 June 2021 there have been no contraventions of:

- i. the auditor independence requirements as set out in the Corporations Act 2001 in relation to the audit; and
- ii. any applicable code of professional conduct in relation to the audit.



**MORROWS AUDIT PTY LTD**



**A.M. FONG**  
Director

Dated: 31 August 2021

Melbourne



**BOWLS AUSTRALIA LIMITED****ABN 65 427 736 644****STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME  
FOR THE YEAR ENDED 30 JUNE 2021**

	<b>Note</b>	<b>2021</b>	<b>2020</b>
		<b>\$</b>	<b>\$</b>
<b>Revenue</b>			
Membership Fees		1,504,915	2,218,308
Government Grants		1,911,805	1,966,407
Sponsorships and Commercial		830,244	713,168
Licencing and Merchandise Sales		943,414	896,179
Interest Received		14,457	35,789
Sundry Items	2a	1,505,916	793,291
<b>Total Revenue</b>		<b>6,710,751</b>	<b>6,623,142</b>
<b>Expenditures</b>			
Game Development		2,388,292	2,554,234
High Performance and Training Programs		708,722	954,486
National Event Expenses		1,167,862	1,224,533
Television Production Costs		85,658	65,451
Communications and Marketing		656,574	698,539
Licencing and Merchandise Expenses		624,052	210,564
Administration Expenses	2b	573,798	645,978
Governance Expenses – Board, Council & Committees		93,705	206,169
World Bowls Affiliation Fees		79,048	150,966
Depreciation		52,576	20,661
Provision of Bad & Doubtful Debts		1,747	13,750
Audit Fees		16,000	14,300
<b>Total Expenditures</b>		<b>6,448,034</b>	<b>6,759,631</b>
<b>Net current year surplus/(loss)</b>		<b>262,717</b>	<b>(136,489)</b>
<b>Total other comprehensive income for the year</b>		<b>-</b>	<b>-</b>
<b>Total comprehensive income/(deficit) attributable to members</b>		<b>262,717</b>	<b>(136,489)</b>

The accompanying notes form part of these financial statements.

**BOWLS AUSTRALIA LIMITED****ABN 65 427 736 644****STATEMENT OF FINANCIAL POSITION  
AS AT 30 JUNE 2021**

	<b>Note</b>	<b>2021</b>	<b>2020</b>
		<b>\$</b>	<b>\$</b>
<b>ASSETS</b>			
<b>CURRENT ASSETS</b>			
Cash on hand and cash equivalents	3	5,306,771	3,853,467
Accounts receivable and other debtors	4	190,131	388,596
Inventories on hand	5	209,022	367,305
Other current assets	6	304,954	293,204
<b>TOTAL CURRENT ASSETS</b>		<b>6,010,878</b>	<b>4,902,572</b>
<b>NON-CURRENT ASSETS</b>			
Plant and equipment	7	298,033	27,130
<b>TOTAL NON-CURRENT ASSETS</b>		<b>298,033</b>	<b>27,130</b>
<b>TOTAL ASSETS</b>		<b>6,308,911</b>	<b>4,929,702</b>
<b>LIABILITIES</b>			
<b>CURRENT LIABILITIES</b>			
Accounts payable and other payables	8	1,371,116	689,054
Employee Benefits	9	384,347	330,480
Deferred Income received in advance	10	2,275,411	1,909,916
<b>TOTAL CURRENT LIABILITIES</b>		<b>4,030,874</b>	<b>2,929,450</b>
<b>NON CURRENT LIABILITIES</b>			
Employee Benefits	9	56,632	41,564
<b>TOTAL NON CURRENT LIABILITIES</b>		<b>56,632</b>	<b>41,564</b>
<b>TOTAL LIABILITIES</b>		<b>4,087,506</b>	<b>2,971,014</b>
<b>NET ASSETS</b>		<b>2,221,405</b>	<b>1,958,688</b>
<b>EQUITY</b>			
Retained surplus		2,221,405	1,958,688
<b>TOTAL EQUITY</b>		<b>2,221,405</b>	<b>1,958,688</b>

The accompanying notes form part of these financial statements.



**BOWLS AUSTRALIA LIMITED****ABN 65 427 736 644****STATEMENT OF CHANGES IN EQUITY  
FOR THE YEAR ENDED 30 JUNE 2021**

	<b>Retained Surplus \$</b>
<b>Balance at 1 July 2019</b>	2,095,177
<b>Comprehensive income</b>	
Loss for the year attributable to members of the entity	(136,489)
Other comprehensive income for the year	-
<b>Total comprehensive income attributable to members of the entity</b>	<u>(136,489)</u>
<b>Balance at 30 June 2020</b>	1,958,688
<b>Comprehensive income</b>	
Surplus for the year attributable to members of the entity	262,717
Other comprehensive income for the year	-
<b>Total comprehensive loss attributable to members of the entity</b>	<u>262,717</u>
<b>Balance at 30 June 2021</b>	<u>2,221,405</u>

The accompanying notes form part of these financial statements.

**BOWLS AUSTRALIA LIMITED****ABN 65 427 736 644****STATEMENT OF CASH FLOWS  
FOR THE YEAR ENDED 30 JUNE 2021**

	<b>Note</b>	<b>2021</b>	<b>2020</b>
		<b>\$</b>	<b>\$</b>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Receipts		7,221,984	7,721,553
Payments to suppliers and employees		(5,459,659)	(7,187,064)
Interest received		14,457	35,789
		<hr/>	<hr/>
Net cash generated from operating activities	11	1,776,782	570,278
		<hr/>	<hr/>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Payment for plant and equipment		(323,478)	(11,132)
		<hr/>	<hr/>
Net cash used in investing activities		(323,478)	(11,132)
		<hr/>	<hr/>
Net increase in cash held		1,453,304	559,146
Cash on hand at the beginning of the financial year		3,853,467	3,294,321
		<hr/>	<hr/>
<b>Cash on hand at the end of the financial year</b>	3	5,306,711	3,853,467
		<hr/>	<hr/>

The accompanying notes form part of these financial statements.

# **BOWLS AUSTRALIA LIMITED**

**ABN 65 427 736 644**

## **NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2021**

The financial statements cover Bowls Australia Limited as an individual entity, incorporated and domiciled in Australia. Bowls Australia Limited is a company limited by guarantee.

### **NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The Directors have prepared the financial statements on the basis that the company is a non-reporting entity because there are no users who are dependent on its general purpose financial statements. These financial statements are therefore special purpose financial statements that have been prepared in order to meet the requirements of the Corporations Act 2001. The company is a not-for-profit entity for financial reporting purposes under Australian Accounting Standards.

The financial statements have been prepared in accordance with the mandatory Australian Accounting Standards applicable to entities reporting under the Corporations Act 2001 and the significant accounting policies disclosed below, which the Directors have determined are appropriate to meet the needs of members. Such accounting policies are consistent with those of previous periods unless stated otherwise.

The financial statements, except for the cash flow information, have been prepared on an accruals basis and are based on historical costs unless otherwise stated in the notes. Material accounting policies adopted in the preparation of these financial statements are presented below and have been consistently applied unless stated otherwise. The amounts presented in the financial statements have been rounded to the nearest dollar.

### **Accounting Policies**

#### **a. Revenue and other income**

##### **Revenue from contracts with customers**

The core principle of AASB 15 is that revenue is recognised on a basis that reflects the transfer of promised goods or services to customers at an amount that reflects the consideration the Company expects to receive in exchange for those goods or services. Revenue is recognised by applying a five- step model as follows:

1. Identify the contract with the customer
2. Identify the performance obligations
3. Determine the transaction price
4. Allocate the transaction price to the performance obligations
5. Recognise revenue as and when control of the performance obligations is transferred



## **BOWLS AUSTRALIA LIMITED**

**ABN 65 427 736 644**

### **NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES CONTINUED**

#### **a. Revenue and other income continued**

##### **Revenue from contracts with customers continued**

Generally the timing of the payment for sale of goods and rendering of services corresponds closely to the timing of satisfaction of the performance obligations, however where there is a difference, it will result in the recognition of a receivable, contract asset or contract liability.

##### **Contract assets and contract liabilities (i.e. deferred income received in advance)**

Where the amounts billed to customers are based on the achievement of various milestones established in the contract, the amounts recognised as revenue in a given period do not necessarily coincide with the amounts billed to or certified by the customer. When an amount of consideration is received from a customer prior to the entity transferring a good or service to the customer, the Company presents the contract as a contract liability (i.e. deferred income received in advance).

##### **Grant revenue**

Grants are recognised where there is reasonable assurance that the grant will be received and all grant conditions will be met. Grants relating to expense items are recognised as income over the periods necessary to match the grant to the costs they are compensating.

##### **Other revenue**

Donations and bequests are recognised as revenue when received. Interest revenue is recognised as it accrues using the effective interest method.

All revenue is stated net of the amount of goods and services tax (GST).

**BOWLS AUSTRALIA LIMITED**

**ABN 65 427 736 644**

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 30 JUNE 2021**

**NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES CONTINUED**

**b. Inventories on Hand**

Inventories are measured at the lower of cost and net realisable value.

Net realisable value is the estimated selling price in the ordinary course of business less estimated costs necessary to make the sale.

Inventories acquired at no cost, or for nominal consideration, are valued at the cost applicable as at the date of acquisition.

**c. Property, Plant and Equipment**

Plant and equipment are measured on the cost basis less depreciation and any impairment losses.

The carrying amount of plant and equipment is reviewed annually by Directors to ensure it is not in excess of the recoverable amount from these assets.

In the event the carrying amount of plant and equipment is greater than the recoverable amount, the carrying amount is written down immediately to the estimated recoverable amount. A formal assessment of recoverable amount is made when impairment indicators are present (refer to Note 1(f) for details of impairment).

Plant and equipment that have been contributed at no cost, or for nominal cost, are recognised at the fair value of the asset at the date it is acquired.

**Depreciation**

The depreciable amount of all fixed assets is depreciated on a straight-line basis over the asset's useful life to the entity commencing from the time the asset is held ready for use.

The depreciation rates used for each class of depreciable assets are:

<b>Class of Fixed Asset</b>	<b>Depreciation Rate</b>
Office furniture and equipment	15% – 33.3%
Motor Vehicles	12.5%

Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These gains or losses are recognised in profit or loss in the period in which they arise. When revalued assets are sold, amounts included in the revaluation surplus relating to that asset are transferred to retained earnings.

# **BOWLS AUSTRALIA LIMITED**

**ABN 65 427 736 644**

## **NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2021**

### **NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES CONTINUED**

#### **d. Leases**

At inception of a contract, the Company assesses whether a lease exists - i.e. does the contract convey the right to control the use of an identified asset for a period of time in exchange for consideration.

- The contract involves the use of an identified asset - this may be explicitly or implicitly identified within the agreement. If the supplier has a substantive substitution right then there is no identified asset.
- The Company has the right to obtain substantially all of the economic benefits from the use of the asset throughout the period of use.
- The Company has the right to direct the use of the asset i.e. decision-making rights in relation to changing how and for what purpose the asset is used.

At the lease commencement, the Company recognises a right-of-use asset and associated lease liability for the lease term. The lease term includes extension periods where the Company believes it is reasonably certain that the option will be exercised. The right-of-use asset is measured using the cost model where cost on initial recognition comprises of the lease liability, initial direct costs, prepaid lease payments, estimated cost of removal and restoration less any lease incentives received.

The right-of-use asset is depreciated over the lease term on a straight-line basis and assessed for impairment in accordance with the impairment of assets accounting policy. The lease liability is initially measured at the present value of the remaining lease payments at the commencement of the lease. The discount rate is the rate implicit in the lease, however where this cannot be readily determined then the Company's incremental borrowing rate is used.

Subsequent to initial recognition, the lease liability is measured at amortised cost using the effective interest rate method. The lease liability is remeasured whether there is a lease modification, change in estimate of the lease term or index upon which the lease payments are based (e.g. CPI) or a change in the Company's assessment of lease term.

Where the lease liability is remeasured, the right-of-use asset is adjusted to reflect the remeasurement or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to zero.

As at the end of the current financial reporting period, the Company has not applied the recognition requirements to any of its leases as the leases are exempt leases (i.e. either short-term leases or leases for low value assets). Therefore, these leases continue to be recorded through profit or loss.

#### **e. Financial Instruments**

Financial assets and financial liabilities are recognised when the entity becomes a party to the contractual provisions to the instrument. For financial assets, this is equivalent to the date that the company commits itself to either purchase or sell the asset (i.e. trade date accounting is adopted).



# **BOWLS AUSTRALIA LIMITED**

**ABN 65 427 736 644**

## **NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2021**

### **NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES CONTINUED**

#### **e. Financial Instruments continued**

##### **Initial recognition and measurement continued**

Financial instruments are initially measured at fair value plus transaction costs except where the instrument is classified “at fair value through profit or loss”, in which case transaction costs are expensed to profit or loss immediately.

##### **Classification and subsequent measurement**

Financial instruments are subsequently measured at fair value, or amortised cost. Where available, quoted prices in an active market are used to determine fair value. In other circumstances, valuation techniques are adopted.

Amortised cost is calculated as the amount at which the financial asset or financial liability is measured at initial recognition less principal repayments and any reduction for impairment, and adjusted for any cumulative amortisation of the difference between that initial amount and the maturity amount calculated using the effective interest method.

The effective interest method is used to allocate interest income or interest expense over the relevant period and is equivalent to the rate that exactly discounts estimated future cash payments or receipts (including fees, transaction costs and other premiums or discounts) through the expected life (or when this cannot be reliably predicted, the contractual term) of the financial instrument to the net carrying amount of the financial asset or financial liability. Revisions to expected future net cash flows will necessitate an adjustment to the carrying amount with a consequential recognition of an income or expense item in profit or loss.

Fair value is the price the company would receive to sell an asset or would have to pay to transfer a liability in an orderly (i.e. unforced) transaction between independent, knowledgeable and willing market participants at the measurement date. Fair value is determined based on current bid prices for all quoted investments. Valuation techniques are applied to determine the fair value for all unlisted securities, including recent arm's length transactions, reference to similar instruments and option pricing models.

##### **Impairment**

Impairment of financial assets is recognised on an expected credit loss (ECL) basis for the following assets:

- financial assets measured at amortised cost
- debt investments measured at FVOCI

When determining whether the credit risk of a financial assets has increased significant since initial recognition and when estimating ECL, the Company considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis based on the Company's historical experience and informed credit assessment and including forward looking information.

**BOWLS AUSTRALIA LIMITED**

**ABN 65 427 736 644**

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 30 JUNE 2021**

**NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES CONTINUED**

**e. Financial Instruments continued**

**Derecognition**

Financial assets are derecognised where the contractual rights to receipt of cash flows expire or the asset is transferred to another party whereby the entity no longer has any significant continuing involvement in the risks and benefits associated with the asset. Financial liabilities are derecognised where the related obligations are discharged, cancelled or have expired. The difference between the carrying amount of the financial liability, which is extinguished or transferred to another party, and the fair value of consideration paid, including the transfer of non-cash assets or liabilities assumed, is recognised in profit or loss.

**f. Impairment of Assets**

At the end of each reporting period, the entity reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have been impaired. If such an indication exists, the recoverable amount of the asset, being the higher of the asset's fair amount less costs of disposal and value in use, is compared to the asset's carrying amount. Any excess of the asset's carrying amount over its recoverable amount is recognised immediately in profit or loss.

Where the future economic benefits of the asset are not primarily dependent upon on the asset's ability to generate net cash inflows and when the entity would, if deprived of the asset, replace its remaining future economic benefits, value in use is determined as the depreciated replacement cost of an asset.

Where it is not possible to estimate the recoverable amount of a class of asset, the entity estimates the recoverable amount of the cash-generating unit to which the asset belongs.

Where an impairment loss on a revalued asset is identified, this is debited against the revaluation surplus in respect of the same class of asset to the extent that the impairment loss does not exceed the amount in the revaluation surplus for that same class of asset.

**g. Employee Provisions**

**Short-term employee benefits**

Provision is made for the company's obligation for short-term employee benefits. Short-term employee benefits are benefits (other than termination benefits) that are expected to be settled wholly before 12 months after the end of the annual reporting period in which the employees render the related service. Short-term employee benefits are measured at amounts expected to be paid when the obligation is settled.

The company's obligations for short-term employee benefits such as wages, salaries and annual leave are recognised as a part of employee benefits in the statement of financial position.

Contributions are made by the entity to an employee superannuation fund and are charged as expenses on an accrual basis.

**BOWLS AUSTRALIA LIMITED**

**ABN 65 427 736 644**

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 30 JUNE 2021**

**NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES CONTINUED**

**h. Cash on Hand**

Cash on hand equivalents includes cash on hand and deposits held at-call with banks.

**i. Accounts Receivable and Other Debtors**

Accounts receivable and other debtors include amounts due from retailers and any outstanding grant receipts. Receivables expected to be collected within 12 months of the end of the reporting period are classified as current assets. All other receivables are classified as non-current assets.

**j. Goods and Services Tax (GST)**

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Taxation Office (ATO).

Receivables and payables are stated inclusive of the amount of GST receivable or payable. The net amount of GST recoverable from, or payable to, the ATO is included with other receivables or payables in the statement of financial position.

Cash flows are presented on a gross basis. The GST components of cash flows arising from investing or financing activities which are recoverable from, or payable to, the ATO are presented as operating cash flows included in receipts from customers or payments to suppliers.

**k. Income Tax**

No provision for income tax has been raised as the entity is exempt from income tax under Div 50 of the Income Tax Assessment Act 1997.

**l. Provisions**

Provisions are recognised when the entity has a legal or constructive obligation, as a result of past events, for which it is probable that an outflow of economic benefits will result and that outflow can be reliably measured. Provisions recognised represent the best estimate of the amounts required to settle the obligation at the end of the reporting period.

**m. Comparative Figures**

Comparatives are consistent with prior years unless otherwise stated.

**n. Accounts Payable and Other Payables**

Trade and other payables represent the liability outstanding at the end of the reporting period for goods and services received by the company during the reporting period which remain unpaid.

**o. Critical Accounting Estimates and Judgements**

The Directors evaluate estimates and judgements incorporated into the financial statements based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events and are based on current trends and economic data, obtained both externally and within the company.



**BOWLS AUSTRALIA LIMITED**

**ABN 65 427 736 644**

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 30 JUNE 2021**

**NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES CONTINUED**

**o. Critical Accounting Estimates and Judgements continued**

**Key estimates**

**(i) Impairment**

The company assesses impairment at the end of each reporting period by evaluating conditions and events specific to the company that may be indicative of impairment triggers.

**(ii) Inventories**

Donated inventories of clothing are carried at \$Nil at the end of the reporting period and is not recognised at replacement cost determined by any reference to the current market price as the clothing is unique to Bowls Australia Ltd and is generally not marketable.

**(iii) Deferred income**

The entity reviews grant and sponsorship monies received during the year and determines the amount utilised from this at the end of each reporting period. As at 30 June 2021 \$2,275,411 of the grant and sponsorship monies had not been utilised and was deferred. (2020: \$1,906,916).

**p. Economic Dependence**

Bowls Australia Limited is dependent on the Australian Sports Commission for a major proportion of revenue used to operate the business. At the date of this report the Board of Directors has no reason to believe that the Australian Sports Commission will not continue to provide this support.

**BOWLS AUSTRALIA LIMITED****ABN 65 427 736 644****NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 30 JUNE 2021****NOTE 2: NET CURRENT YEAR SURPLUS**

	<b>2021</b>	<b>2020</b>
	<b>\$</b>	<b>\$</b>
<b>a. Sundry Revenue</b>		
Event Entry, Ticket and Program Sales	466,135	306,691
Job Keeper Subsidies	905,500	351,000
Other	134,281	135,600
	<u>1,505,916</u>	<u>793,291</u>
<b>b. Administration Expenses</b>		
Occupancy and Function Costs	298,753	426,593
Staff Expenses	275,045	219,385
	<u>573,758</u>	<u>645,978</u>

**NOTE 3: CASH ON HAND AND CASH EQUIVALENTS**

Cash at bank	2,530,231	1,094,571
Short-term bank deposits	<u>2,776,540</u>	<u>2,758,896</u>
	<u>5,306,771</u>	<u>3,853,467</u>

**BOWLS AUSTRALIA LIMITED**

**ABN 65 427 736 644**

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 30 JUNE 2021**

**NOTE 4: ACCOUNTS RECEIVABLE AND OTHER DEBTORS**

	<b>2021</b>	<b>2020</b>
	<b>\$</b>	<b>\$</b>
<b>CURRENT</b>		
Accounts Receivable	103,801	263,997
Provision for bad and doubtful debts	-	(13,750)
	<hr/> 103,801	<hr/> 250,247
Other debtors	86,329	138,349
	<hr/> 86,329	<hr/> 138,349
Total current accounts receivable and other debtors	<hr/> 190,130	<hr/> 388,596

			<b>Past due but not impaired (days overdue)</b>				
	<b>Gross amount</b>	<b>Past due and impaired</b>	<b>&lt; 30</b>	<b>31-60</b>	<b>61-90</b>	<b>&gt;90</b>	<b>Within initial trade terms</b>
<b>2021</b>							
Trade receivables	103,801	-	-	4,723	5,393	11,798	81,887
Other receivables	86,329	-	-	-	-	-	86,329
	<hr/> 103,801	<hr/> -	<hr/> -	<hr/> 4,723	<hr/> 5,393	<hr/> 11,798	<hr/> 168,216
Total	190,130	-	-	4,723	5,393	11,798	168,216
<b>2020</b>							
Trade receivables	263,997	13,750	-	10,758	-	140,349	99,140
Other receivables	138,349	-	-	-	-	-	138,349
	<hr/> 263,997	<hr/> 13,750	<hr/> -	<hr/> 10,758	<hr/> -	<hr/> 140,349	<hr/> 237,489
Total	402,346	13,750	-	10,758	-	140,349	237,489

**NOTE 5: INVENTORIES ON HAND**

<b>CURRENT</b>		
Merchandise	262,385	367,305
Provision for Obsolete Stock	(53,363)	-
	<hr/> 209,022	<hr/> 367,305

**NOTE 6: OTHER CURRENT ASSETS**

Prepayments	304,954	283,204
	<hr/> 304,954	<hr/> 283,204

**BOWLS AUSTRALIA LIMITED**

**ABN 65 427 736 644**

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 30 JUNE 2021**

**NOTE 7: PROPERTY, PLANT AND EQUIPMENT**

	<b>2021</b>	<b>2020</b>
	<b>\$</b>	<b>\$</b>
Office furniture and equipment		
Opening office furniture, property, plant and equipment – At cost	374,498	363,366
Plus additions furniture, property, plant	14,678	11,132
Less disposals	-	-
Closing office furniture, property, plant and equipment – At cost	<u>389,176</u>	<u>374,498</u>
Opening accumulated depreciation	347,368	326,707
Plus depreciation for financial year	19,749	20,661
Less disposals	-	-
Closing accumulated depreciation	<u>367,117</u>	<u>347,368</u>
Total property, plant and equipment	<u>22,059</u>	<u>27,130</u>
Motor Vehicles		
Opening Motor Vehicles – At cost	-	-
Plus additions Motor Vehicles	308,801	-
Less disposals	-	-
Closing Motor Vehicles – At cost	<u>308,801</u>	<u>-</u>
Opening accumulated depreciation	-	-
Plus depreciation for financial year	32,827	-
Less disposals	-	-
Closing accumulated depreciation	<u>32,827</u>	<u>-</u>
Total Motor Vehicles	<u>275,974</u>	<u>-</u>

**NOTE 8: ACCOUNTS PAYABLE AND OTHER PAYABLES**

**CURRENT**

Accounts payable	634,045	414,440
Other Payables	<u>737,067</u>	<u>274,613</u>
	1,371,112	689,054



**BOWLS AUSTRALIA LIMITED**

**ABN 65 427 736 644**

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 30 JUNE 2021**

**NOTE 9: EMPLOYEE BENEFITS**

**CURRENT**

Employee leave entitlements	384,347	330,480
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**NON-CURRENT**

Employee leave entitlements	56,632	41,564
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Provision for employee entitlements represents amounts accrued for annual leave and long service leave.

The current portion for this provision includes the total amount accrued for annual leave entitlements and the amounts accrued for long service leave entitlements that have vested due to employees having completed the required period of service. Based on past experience, the Company does not expect the full amount of annual leave or long service leave balances classified as current liabilities to be settled within the next 12 months. However, these amounts must be classified as current liabilities since the Company does not have an unconditional right to defer the settlement of these amounts in the event employees wish to use their leave entitlement.

The non-current portion for this provision includes amounts accrued for long service leave entitlements that have not yet vested in relation to those employees who have not yet completed the required period of service.

**BOWLS AUSTRALIA LIMITED****ABN 65 427 736 644****NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 30 JUNE 2021****NOTE 10: DEFERRED INCOME RECEIVED IN ADVANCE**

	<b>2021</b>	<b>2020</b>
	<b>\$</b>	<b>\$</b>
Government Grants	1,482,854	1,259,259
Sponsorship Monies	792,557	650,657
	<hr/>	<hr/>
	2,275,411	1,909,916

**NOTE 11: CASH FLOW INFORMATION****Reconciliation of cash flows from operations with net current year surplus**

Net current year surplus	262,717	(136,489)
Non-cash flows in profit:		
– depreciation and amortisation	52,576	20,661
– Loss on disposal of Fixed Asset	-	-
Changes in assets and liabilities:		
– (increase)/decrease in accounts receivable and other debtors	214,700	235,172
– (decrease)/increase in grants received in advance	365,495	828,441
– decrease/(increase) in prepayments	(14,235)	18,170
– (increase)/decrease in inventories on hand	158,283	(186,143)
– increase in accounts payable and other payables	668,312	(285,671)
– increase/(decrease) in employee benefits	68,934	76,137
	<hr/>	<hr/>
Cash flows provided by operating activities	1,776,782	570,278

**NOTE 12: KEY MANAGEMENT PERSONNEL REMUNERATION**

Key Management Personnel (KMP) remuneration expense for the reporting period:

	<b>2021</b>	<b>2020</b>
	<b>\$</b>	<b>\$</b>
Short-term Employee Benefits – Salary & Annual Leave	493,224	462,986
Post-Employment Benefits – Superannuation	38,645	42,402
Other Long-term Benefits – Long Service Leave	5,296	(1,343)
	<hr/>	<hr/>
Total Senior Executive Remuneration Expense	538,164	504,045

**BOWLS AUSTRALIA LIMITED****ABN 65 427 736 644****NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 30 JUNE 2021****NOTE 12: KEY MANAGEMENT PERSONNEL REMUNERATION CONTINUED**

KMP remuneration expense – Average annual remuneration for the reporting period:

**2021**

	KMP No	Average Reportable Salary \$	Average Superannuation \$	Average Long- term Benefits \$	Total \$
\$ 50,000 to \$149,999	2	122,546	9,460	923	132,929
\$150,000 to \$174,999	-	-	-	-	-
\$175,000 to \$199,999	-	-	-	-	-
\$200,000 to \$249,999	1	249,132	19,725	3,450	272,307

**2020**

	KMP No	Average Reportable Salary \$	Average Superannuation \$	Average Long- term Benefits \$	Total \$
\$ 50,000 to \$149,999	2	117,199	11,227	2,763	131,189
\$150,000 to \$179,999	-	-	-	-	-
\$175,000 to \$199,999	-	-	-	-	-
\$200,000 to \$249,999	1	228,587	19,948	(6,869)	241,666

For the purposes of this note only those employees considered to have the capacity and responsibility for decision making that can have a significant and direct impact on the strategic direction and financial performance of the company, are included.

**Total Employment Costs – All Employees**

	<b>2021</b>	<b>2020</b>
Total Remuneration Expense	3,011,019	2,838,346
Head Count at 30 <sup>th</sup> June FTE	37.00	35.89
Game Development	1,641,072	1,555,780
High Performance	465,405	416,958
National Events	225,523	487,112
Communications and Marketing	369,699	171,471
Administration	298,177	195,732
Governance	11,143	11,292

Allocation of employment cost have been impacted this year by pandemic shutdowns meaning a higher proportion of costs falling into Administration as many planned programs were impacted.

**BOWLS AUSTRALIA LIMITED****ABN 65 427 736 644****NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 30 JUNE 2021****NOTE 13: COMMITMENTS**

	<b>2021</b>	<b>2020</b>
	<b>\$</b>	<b>\$</b>
Minimum development payments under software contract		
No Later than one year	310,000	310,000
Between one and five years	310,000	620,000
	<u>620,000</u>	<u>930,000</u>
Minimum development payments under Marketing contract		
No Later than one year	140,000	140,000
Between one and five years	280,000	420,000
	<u>420,000</u>	<u>560,000</u>
Total Contract Commitments		
No Later than one year	450,000	450,000
Between one and five years	590,000	1,080,000
	<u>1,040,000</u>	<u>1,490,000</u>
Total		

**NOTE 14: MEMBERS GUARANTEE**

The company is incorporated under the Corporations Act 2001 and is a company limited by guarantee. If the company is wound up, the constitution states that each member is required to contribute a maximum of \$20 each towards meeting any outstanding obligations of the entity. At 30 June 2021, the total amount that members of the company are liable to contribute if the company is wound up is \$180 (2020: \$180)

**NOTE 15: ENTITY DETAILS**

The registered office and principal place of business of the company is:

Bowls Australia Limited  
Darebin International Sports Centre  
281 Darebin Road  
Thornbury Victoria 3071



**BOWLS AUSTRALIA LIMITED**

**ABN 65 427 736 644**

**DIRECTORS' DECLARATION**

In accordance with a resolution of the Directors of Bowls Australia Limited, the Directors declare that:

1. The financial statements and notes, as set out on pages 9 to 27, are in accordance with the Corporations Act 2001 and:
  - a. comply with the Australian Accounting Standards applicable to the company; and
  - b. give a true and fair view of the financial position of the company as at 30 June 2020 and its performance for the year ended on that date in accordance with the accounting policies described in Note 1 to the financial statements.
2. In the Directors' opinion there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the Board of Directors.



Robert Boorman  
Chair/President

Dated: 31 August 2021

Melbourne

## INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF BOWLS AUSTRALIA LTD

### Report on the Audit of the Financial Report

#### Opinion

We have audited the financial report of Bowls Australia Ltd (the Company), which comprises the statement of financial position as at 30 June 2021, the , the statement of changes in equity and the statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies, and the directors' declaration.

In our opinion, the accompanying financial report of the Company is in accordance with the Corporations Act 2001, including:

- (i) giving a true and fair view of the Company's financial position as at 30 June 2021 and of its financial performance for the year ended; and
- (ii) complying with Australian Accounting Standards and the Corporations Regulations 2001.

#### Basis for Opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Report section of our report. We are independent of the Company in accordance with the auditor independence requirements of the Corporations Act 2001 and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 Code of Ethics for Professional Accountants (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Emphasis of Matter

We draw attention to Note 1 to the financial report, which describes the basis of accounting. The financial report has been prepared for the purpose of fulfilling the directors' financial reporting responsibilities under the Corporations Act 2001. As a result, the financial report may not be suitable for another purpose. Our opinion is not modified in respect of this matter.

#### Other Information

The directors are responsible for the other information. The other information obtained at the date if this auditor's report relates to the Directors' Report.

Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.



## INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF BOWLS AUSTRALIA LTD

### Responsibilities of Directors for the Financial Report

The directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the Corporations Act 2001 and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

The directors are responsible for overseeing the Company's financial reporting process.

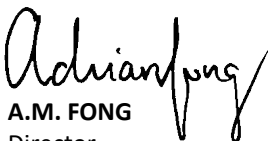
### Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial report.

A further description of our responsibilities for the audit of the financial report is located at the Auditing and Assurance Standards Board website at: [http://www.auasb.gov.au/auditors\\_responsibilities/ar4.pdf](http://www.auasb.gov.au/auditors_responsibilities/ar4.pdf). This description forms part of our auditor's report.



MORROWS AUDIT PTY LTD



A.M. FONG  
Director

Melbourne: 31 August 2021





# **BOWLS**

## **AUSTRALIA**

Darebin International Sports Centre  
John Cain Memorial Park  
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